# BRIEF STATEMENTS OF ACCOUNTS FOR THE THIRD QUARTER OF THE YEAR ENDING MARCH 31, 2005 (CONSOLIDATED / ACCUMULATED) 

(Based on accounting principles generally accepted in the U.S.A.)

Name of listed company:

Code number:
Listing exchange:

Representative:

Inquiries to be directed to:

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(URL http://www.nipponham.co.jp)
2282
Tokyo Stock Exchange, First section and Osaka Securities Exchange, First section

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1. Matters concerning the preparation of quarterly financial information:
1) Adoption of simplified methods for account treatment: No.
2) Change in the methods for account treatment from the most recent consolidated business year: No.
3) Changes in the scope of consolidation and the application of equity method: Yes.

| Consolidated subsidiaries (inclusion): | 3 companies |  |
| :--- | :--- | :--- |
| Consolidated subsidiaries (exclusion): | 1 company |  |
| Companies subject to equity method | (inclusion): | 0 company |
| Companies subject to equity method | (exclusion): | 0 company |

2. Summary of the financial and operating results for the third quarter of the business year ending March 31, 2005 (from April 1, 2004 to December 31, 2004):
(1) Progress of consolidated operating results
(Each amount is shown by rounding any fraction of over half of a million yen thereof upward to the nearest million yen and disregarding the rest.)

|  | Third quarter <br> ended December <br> 31,2004 | Third quarter <br> ended December <br> 31,2003 | (For reference) <br> Year ended <br> March 31, 2004 |
| :--- | :---: | :---: | :---: |
| Net sales: | $¥ 729,409$ million <br> $(1.6 \%)$ | $¥ 717,612$ million <br> $(-\%)$ | $¥ 926,019$ million |
| Operating income: | $¥ 29,180$ million <br> $(29.8 \%)$ | $¥ 22,484$ million <br> $(-\%)$ | $¥ 23,625$ million |
| Income before income taxes: | $¥ 23,894$ million <br> $(15.9 \%)$ | $¥ 20,610$ million <br> $(-\%)$ | $¥ 19,576$ million |
| Net income: | $¥ 13,424$ million <br> $(12.2 \%)$ | $¥ 11,969$ million <br> $(-\%)$ | $¥ 10,641$ million |
| Net income per share (basic): | $¥ 58.80$ | $¥ 52.42$ | $¥ 46.61$ |
| Net income per share (diluted): | $¥ 58.79$ | $¥ 51.88$ | $¥ 46.32$ |

(Notes) (1) The percentages in the items of net sales, operating income, etc. indicate the rates of increase or decrease from the same quarterly period of the previous year.
(2) Operating income is calculated by deducting from net sales cost of goods sold and selling, general and administrative expenses, in accordance with the Japanese accounting practices.
[Qualitative information on the progress of consolidated operating results, etc.]
During the third quarter of the business year under review, the Japanese economy has shown signs of a modest rebound as capital investment has tended to continuously increase, in spite of the anticipation of deceleration of the economy due to weak private spending and a slowdown in production and exports in some sectors of the manufacturing industry.

In the food and fresh meats industry, the market has remained tight and high due to the emergence of BSE (bovine spongiform encephalopathy) in the United States and avian flu.

Under these circumstances, the Group has engaged in business activities based on its three management policies inaugurated in its Medium-Term Business Plan: "strict compliance in management", "customer-creed management" and "promotion of group management".

First of all, for the purpose of "strict compliance in management", the Company has focused its efforts on building a more solid internal control through preparing summaries of operating rules for all group companies, among other things. Secondly, from the perspective of "customer-creed
management", the Company has leveraged its quality assurance system to meet consumers' demand for security and safety and also strengthened its traceability system in its fresh meats business and promoted its efforts to obtain third-party authorizations, including SQF, HACCP and ISO; consequently, Nippon White Farm Co., Ltd. has obtained an SQF 1000 for its production division first in Japan and an SQF 2000 for its processing division. Furthermore, as a means of "promotion of group management", the Company has integrated and scrapped its marketing and production sites and transferred its production lines to improve productivity and reduce costs during the third quarter of the business year under review. Additionally, the Company has launched "hybrid projects" during the business year under review to create new values through utilization of the Group's various products, know-how and facilities from the perspectives of overall optimization. During the third quarter of the business year under review, the Company has begun to consider the possibilities of concrete implementation of plans proposed in each project.

With these measures, the Group has pursued a strategy of expanding sales. With regard to the year-end gift marketing, the Group engaged in sales promotion campaigns through TV commercials featuring Mr. Shinjo, a baseball player from Hokkaido Nippon Ham Fighters, among other things. In its fresh meats business, to cope with the embargos on imports of beef from the United States and unheated poultry from Thailand and China, the Group has concentrated its efforts on marketing its original brand fresh meats by utilizing its strong position of having its own production sites in and outside of Japan. With regard to marine and dairy products, the Group also has focused more efforts on promoting sales to new channels and strengthening cost competitiveness.

As a result, for the third quarter of the business year under review, on a consolidated basis, net sales amounted to $¥ 729,409$ million, up $1.6 \%$ from the corresponding period of the previous business year. In regard to profits, income before income taxes amounted to $¥ 23,894$ million, up $15.9 \%$ from the corresponding period of the previous business year. Net income amounted $¥ 13,424$ million, up $12.2 \%$ from the corresponding period of the previous business year.
(2) Movement in the consolidated financial condition
(Each amount is shown by rounding any fraction of over half of a million yen thereof upward to the nearest million yen and disregarding the rest.)

|  | Third quarter ended <br> December 31, 2004 | Third quarter ended <br> December 31, 2003 | (For reference) <br> Year ended March <br> 31,2004 |
| :--- | ---: | ---: | ---: |
| Total assets | $¥ 640,955$ million | $¥ 660,963$ million | $¥ 610,663$ million |
| Shareholders' equity | $¥ 271,883$ million | $¥ 256,723$ million | $¥ 262,096$ million |
| Ratio of shareholders' <br> equity to total assets | $42.4 \%$ | $38.8 \%$ |  |
| Shareholders' equity <br> per share | $¥ 1,190.98$ | $¥ 1,124.38$ | $¥ 2.9 \%$ |

[State of consolidated cash flows]
(Each amount is shown by rounding any fraction of over half of a million yen thereof upward to
the nearest million yen and disregarding the rest.)

|  | Third quarter ended December 31, 2004 | Third quarter ended December 31, 2003 | $\begin{gathered} \text { (For reference) } \\ \text { Year ended March } \\ \text { 31, 2004 } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Cash flows from operating activities | $¥ 7,498$ million | (¥2,494 million) | ¥35,040 million |
| Cash flows from investing activities | (¥17,073 million) | (¥3,377 million) | ( $¥ 7,084$ million) |
| Cash flows from financing activities | (¥343 million) | (¥8,865 million) | (¥41,113 million) |
| Cash and cash equivalents at end of the quarter (year) | ¥63,670 million | ¥72,009 million | ¥73,588 million |

[Qualitative information on the movement in the consolidated financial position, etc.]
<Financial position>
At the end of the third quarter of the business year under review, total assets increased by $5.0 \%$ from the end of the previous business year to account for $¥ 640,955$ million, as trade notes (non-interest bearing) and accounts receivable increased substantially by $43.6 \%$ from the end of the previous business year due to a seasonal factor of the year-end blitz, accounting for $¥ 139,711$ million.

With regard to liabilities, while long-term debt decreased by $22.7 \%$ from the end of the previous business year, accounting for $¥ 62,758$ million, trade notes (non-interest bearing) and accounts payable increased by $31.3 \%$ from the end of the previous business year, accounting for $¥ 109,082$ million, arising from the seasonal factor and short-term bank loans increased by $15.5 \%$ from the end of the previous business year, accounting for $¥ 93,444$ million, due to increased working capital toward the end of the year. Consequently, liabilities increased by $5.9 \%$ from the end of the previous business year, accounting for $¥ 369,072$ million. Interest bearing debt increased by $¥ 3,152$ million from the end of the previous business year, accounting for $¥ 182,949$ million.

Shareholder's equity increased by $3.7 \%$ from the end of the previous business year to account for $¥ 271,883$ million due to a net income of $¥ 13,424$ million for the third quarter of the business year under review in spite of the payment of cash dividends.

As a result, the ratio of shareholders' equity to total assets declined by $0.5 \%$ from the end of the previous business year to $42.4 \%$.
<Cash flows>
Net cash provided by operating activities amounted to $¥ 7,498$ million, as cash increased due to an increase in accounts payable - trade, in spite of an increase in trade notes (non-interest
bearing) and accounts receivable arising from the seasonal factor and a decrease in accrued income taxes.

Net cash used in investing activities amounted to negative $¥ 17,073$ million, due to capital investment accounting for $¥ 16,961$ million.

Net cash used in financing activities amounted to negative $¥ 343$ million, due to the payment of cash dividends and the repayment of long-term debt, in spite of an increase in short-term bank loans.

As a result, for the third quarter of the business year under review, cash and cash equivalents at end of the quarter decreased by $¥ 9,918$ million in comparison with the end of the previous business year to amount to $¥ 63,670$ million.Attached materials
Brief Quarterly Consolidated Balance Sheets, Brief Quarterly Statements of Consolidated Income, etc.

- E N D -
[For reference]
Forecast of consolidated operating results for the year ending March 31, 2005 (from April 1, 2004 to March 31, 2005):
[Qualitative information on the forecast of operating results, etc.]
With regard to the forecast of operating results for the business year ending March 31, 2005, the forecast publicized as of November 16, 2004 has not been amended. However, it may be amended due to the possible occurrence of uncertain factors.

In the event that any amendment to the forecast of operating results becomes necessary, it will be publicized promptly.

## Attached materials

- Brief Quarterly Financial Statements


## 1. CONSOLIDATED BALANCE SHEETS

|  | Third quarter ended December 31, 2004 (as of December 31, 2004) | Third quarter ended December 31, 2003 (as of December 31, 2003) | $\begin{gathered} \text { Year ended March } \\ 31,2004 \\ \text { (as of March 31, 2004) } \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Assets |  |  |  |
| Current assets: |  |  |  |
| Cash and cash equivalents | 63,670 | 72,009 | 73,588 |
| Time deposits | 2,836 | 2,255 | 1,764 |
| Marketable securities | 1,281 | 1,408 | 947 |
| Trade notes (non-interest bearing) and accounts receivable | 139,711 | 141,644 | 97,312 |
| Allowance for doubtful receivables | $(1,718)$ | $(1,967)$ | $(1,466)$ |
| Inventories | 89,770 | 89,988 | 85,118 |
| Deferred income taxes | 4,203 | 4,927 | 5,333 |
| Prepayments and other current assets | 12,433 | 13,326 | 14,606 |
| Total current assets | 312,186 | 323,590 | 277,202 |
| Investment and non-current receivables: |  |  |  |
| Investment in and advances to associated companies | 1,121 | 1,233 | 1,224 |
| Other securities investments | 23,540 | 22,941 | 24,324 |
| Deposits and sundry investments | 14,569 | 15,643 | 15,433 |
| Total investments and non-current receivables | 39,230 | 39,817 | 40,981 |
| Property, plant, and equipment - at cost, less accumulated depreciation | 265,671 | 269,274 | 267,632 |
| Deferred income taxes - non-current | 18,476 | 23,499 | 20,101 |
| Other assets | 5,392 | 4,783 | 4,747 |
| Total | 640,955 | 660,963 | 610,663 |

(Millions of yen)

|  | Third quarter ended December 31, 2004 (as of December 31, 2004) | Third quarter ended December 31, 2003 (as of December 31, 2003) | $\begin{gathered} \text { Year ended March } \\ \text { 31, } 2004 \\ \text { (as of March 31, 2004) } \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Liabilities and Shareholders' equity |  |  |  |
| Current liabilities: |  |  |  |
| Short-term bank loans | 93,444 | 107,756 | 80,910 |
| Current maturities of long-term debt | 28,273 | 25,072 | 19,172 |
| Trade notes (principally non-interest bearing) and accounts payable | 109,082 | 103,486 | 83,103 |
| Accrued income taxes | 4,143 | 6,692 | 8,310 |
| Deferred income taxes | 463 | 403 | 523 |
| Accrued expenses | 10,884 | 12,032 | 15,144 |
| Other current liabilities | 9,958 | 9,057 | 9,104 |
| Total current liabilities | 256,247 | 264,498 | 216,266 |
| Liability under retirement and severance program | 43,639 | 52,818 | 44,685 |
| Long-term debt, less current maturities | 62,758 | 80,108 | 81,138 |
| Deferred income taxes - non-current | 3,453 | 3,796 | 3,544 |
| Minority interests | 2,975 | 3,020 | 2,934 |
| Shareholders' equity: |  |  |  |
| Common stock | 24,166 | 24,166 | 24,166 |
| Capital surplus | 50,514 | 50,438 | 50,438 |
| Retained earnings | 214,569 | 206,126 | 204,797 |
| Appropriated for legal reserve | 6,637 | 6,615 | 6,616 |
| Unappropriated | 207,932 | 199,511 | 198,181 |
| Accumulated other comprehensive income (loss) | $(17,179)$ | $(23,869)$ | $(17,162)$ |
| Treasury stock, at cost | (187) | (138) | (143) |
| Total shareholders' equity | 271,883 | 256,723 | 262,096 |
| Total | 640,955 | 660,963 | 610,663 |

## 2. STATEMENTS OF CONSOLIDATED INCOME

|  | Third quarter ended December 31, 2004 (from April 1, 2004 to December 31, 2004) | Third quarter ended December 31,2003 (from April 1, 2003 to December 31, 2003) | Increase or decrease | (Reference) <br> Year ended <br> March 31, 2004 <br> (from April 1, 2003 <br> to March 31, 2004) |
| :---: | :---: | :---: | :---: | :---: |
| Revenues: |  |  |  |  |
| Net sales | 729,409 | 717,612 | 11,797 | 926,019 |
| Sundry | 753 | 2,985 | $(2,232)$ | 2,595 |
| Total | 730,162 | 720,597 | 9,565 | 928,614 |
| Cost and expenses: |  |  |  |  |
| Cost of goods sold | 569,712 | 566,770 | 2,942 | 734,016 |
| Selling, general and administrative expenses | 130,517 | 128,358 | 2,159 | 168,378 |
| Interest | 1,862 | 2,260 | (398) | 2,965 |
| Sundry | 4,177 | 2,599 | 1,578 | 3,679 |
| Total | 706,268 | 699,987 | 6,281 | 909,038 |
| Income from consolidated operations before income taxes | 23,894 | 20,610 | 3,284 | 19,576 |
| Income taxes: |  |  |  |  |
| Current | 7,819 | 8,121 | (302) | 10,406 |
| Deferred | 2,649 | 563 | 2,086 | $(1,429)$ |
| Total | 10,468 | 8,684 | 1,784 | 8,977 |
| Income from consolidated operations | 13,426 | 11,926 | 1,500 | 10,599 |
| Equity in earnings of associated companies - net (less applicable income taxes) | (2) | 43 | (45) | 42 |
| Net income | 13,424 | 11,969 | 1,455 | 10,641 |

## 3. STATEMENTS OF CONSOLIDATED CASH FLOWS

(Millions of yen)

|  | Third quarter ended December 31, 2004 <br> (from April 1, 2004 to December 31, 2004) | Third quarter ended December 31, 2003 <br> (from April 1, 2003 to December 31, 2003) | Year ended <br> March 31, 2004 <br> (from April 1, 2003 <br> to March 31, 2004) |
| :---: | :---: | :---: | :---: |
| Operating Activities: <br> Net income <br> Adjustments to reconcile net income to net cash provided by operating activities: <br> Depreciation and amortization <br> Income taxes - deferred <br> Decrease (increase) in trade notes and accounts receivable <br> Increase in inventories <br> Increase in trade notes and accounts payable <br> Increase (decrease) in accrued income taxes <br> Other - net | $\begin{array}{r} 13,424 \\ \\ 17,513 \\ 2,649 \\ \\ (42,294) \\ (4,478) \\ 25,813 \\ (4,172) \\ (957) \\ \hline \end{array}$ | $\begin{array}{r} 11,969 \\ \\ 18,102 \\ 563 \\ \\ (43,900) \\ (5,428) \\ 22,472 \\ 1,490 \\ (7,762) \\ \hline \end{array}$ | 10,641 24,336 $(1,429)$ 828 $(529)$ 1,849 3,112 $(3,768)$ |
| Net cash provided by operating activities | 7,498 | $(2,494)$ | 35,040 |
| Investing Activities: <br> Additions to property, plant, and equipment Proceeds from sales of property, plant and equipment <br> Decrease (increase) in time deposits <br> Purchases of marketable securities and other securities investments <br> Proceeds from sales of marketable securities and other securities investments <br> Business acquisitions, net of cash acquired Decrease in deposits and sundry investments Other - net | $(16,961)$ 1,740 $(1,043)$ $(441)$ 790 $(366)$ 999 $(1,791)$ | $(14,358)$ 1,047 3,888 $(472)$ 1,469 4,698 953 $(602)$ | $(19,626)$ 1,430 4,461 $(555)$ 2,690 4,645 1,099 $(1,228)$ |
| Net cash used in investing activities | $(17,073)$ | $(3,377)$ | $(7,084)$ |
| Financing Activities: <br> Cash dividends <br> Increase (decrease) in short-term bank loans <br> Proceeds from long-term debt <br> Repayments of long-term debt <br> Others- net | $\begin{array}{r} (3,671) \\ 12,625 \\ 7,858 \\ (17,111) \\ (44) \end{array}$ | $\begin{gathered} (3,660) \\ (1,622) \\ 19,620 \\ (23,298) \\ 95 \end{gathered}$ | $(3,660)$ $(29,650)$ 23,120 $(31,013)$ 90 |
| Net cash used in financing activities | (343) | $(8,865)$ | $(41,113)$ |
| Net decrease in cash and cash equivalents <br> Cash and cash equivalents at beginning of the quarter (year) | $\begin{array}{r} (9,918) \\ 73,588 \\ \hline \end{array}$ | $\begin{aligned} & (14,736) \\ & 86,745 \\ & \hline \end{aligned}$ | $\begin{gathered} (13,157) \\ 86,745 \\ \hline \end{gathered}$ |
| Cash and cash equivalents at end of the quarter (year) | 63,670 | 72,009 | 73,588 |


|  | Third quarter <br> ended December <br> 31,2004 <br> (from April 1, 2004 <br> to December 31, 2004) | Third quarter <br> ended December <br> 31, 2003 <br> (from April 1, 2003 <br> to <br> December 31, 2003) | Year ended <br> March 31, 2004 <br> (from April 1, 2003 <br> to March 31, 2004) |
| :--- | :---: | :---: | :---: |
| Cash payment for the quarter (year) |  |  |  |
| Interest paid | 2,005 | 2,199 | 2,876 |
| Income taxes paid | 11,987 | 6,652 | 7,320 |
| Business acquisitions | 430 | 18,043 |  |
| Assets acquired | $(176)$ | $(15,591)$ | 18,158 |
| Liabilities acquired | 254 | 2,452 | $(15,647)$ |
| Net assets acquired | 212 | $(2,452)$ | 2,511 |
| Net assets acquired in excess of cost | $(100)$ | $(4,698)$ | $(2,457)$ |
| Less cash acquired | 366 | $(4,698)$ | $(4,699)$ |
| Cash paid (acquired, net of cash acquired) |  |  | $(4,645)$ |

## 4. SEGMENT INFORMATION

## [Segment information by business category]

For the third quarter ended December 31, 2004 (from April 1, 2004 to December 31, 2004):

| Items | Fresh <br> meat-related <br> businesses | Other <br> (Musinesses | Total | Eliminations of yen) <br> or group-wide | Consolidation |
| :---: | ---: | ---: | ---: | ---: | ---: |
| Net sales |  |  |  |  |  |
| (1) Sales to outside customers <br> $(2)$ Inter-segment sales | 631,724 | 97,685 | 729,409 | - | 729,409 |
| Total | 15,996 | 1,674 | 17,670 | $(17,670)$ | - |
| Operating expenses | 647,720 | 99,359 | 747,079 | $(17,670)$ | 729,409 |
| Operating income | 618,697 | 99,192 | 717,889 | $(17,660)$ | 700,229 |

(Notes) 1. Businesses are categorized in accordance with the similarities of products in types and features. However, any net sales and any operating income of any business other than fresh meat-related businesses account for less than $10 \%$ of the total net sales and operating income of all the segments, respectively. Hence, all businesses other than fresh meat-related businesses are indicated collectively as the "other businesses".
2. Principal products included in the fresh meat-related businesses are as follows: Hams and sausages, processed foods and fresh meats, etc.

For the third quarter ended December 31, 2003 (from April 1, 2003 to December 31, 2003):

| (Millions of yen) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | Fresh meat-related businesses | Other businesses | Total | Eliminations or group-wide | Consolidation |
| Net sales <br> (1) Sales to outside customers <br> (2) Inter-segment sales | $\begin{array}{r} 628,343 \\ 13,290 \end{array}$ | $\begin{array}{r} 89,269 \\ 1,450 \end{array}$ | $\begin{array}{r} 717,612 \\ 14,740 \end{array}$ | $(14,740)$ | 717,612 |
| Total | 641,633 | 90,719 | 732,352 | $(14,740)$ | 717,612 |
| Operating expenses | 620,662 | 89,196 | 709,858 | $(14,730)$ | 695,128 |
| Operating income | 20,971 | 1,523 | 22,494 | ( 10) | 22,484 |

(Notes) 1. Businesses are categorized in accordance with the similarities of products in types and features. However, any net sales and any operating income of any business other than fresh meat-related businesses account for less than $10 \%$ of the total net sales and operating income of all the segments, respectively. Hence, all businesses other than fresh meat-related businesses are indicated collectively as the "other businesses".
2. Principal products included in the fresh meat-related businesses are as follows: Hams and sausages, processed foods and fresh meats, etc.

For the third quarter ended December 31, 2004 (from April 1, 2004 to December 31, 2004):
(Millions of yen)

| Items | Japan | Other <br> areas | Total | Eliminations <br> or <br> group-wide | Consolidation |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Net sales: <br> (1) Sales to outside customers <br> (2) Inter-segment sales | 674,659 | 54,750 | 729,409 | - | 729,409 |
| Total | 558 | 55,635 | 56,193 | $(56,193)$ | - |
| Operating expenses | 675,217 | 110,385 | 785,602 | $(56,193)$ | 729,409 |
| Operating income | 650,117 | 106,259 | 756,376 | $(56,147)$ | 700,229 |

(Notes) 1. Countries and areas are categorized in accordance with their geographic nearness. However, any net sales in any country or area other than Japan account for less than $10 \%$ of the total net sales of all the segments. Hence, all the countries and areas other than Japan are indicated collectively as the "other areas".
2. The other areas principally consist of Australia, the United States and Thailand.

For the third quarter ended December 31, 2003 (from April 1, 2003 to December 31, 2003):
(Millions of yen)

| Items | Japan | Other areas | Total | Eliminations or group-wide | Consolidation |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales: <br> (1) Sales to outside customers <br> (2) Inter-segment sales | $\begin{array}{r} 665,497 \\ 322 \end{array}$ | $\begin{aligned} & 52,115 \\ & 46,569 \end{aligned}$ | $\begin{array}{r} 717,612 \\ 46,891 \end{array}$ | $(46,891)$ | 717,612 |
| Total | 665,819 | 98,684 | 764,503 | $(46,891)$ | 717,612 |
| Operating expenses | 643,514 | 98,559 | 742,073 | $(46,945)$ | 695,128 |
| Operating income | 22,305 | 125 | 22,430 | 54 | 22,484 |

(Notes) 1. Countries and areas are categorized in accordance with their geographic nearness. However, any net sales in any country or area other than Japan account for less than $10 \%$ of the total net sales of all the segments. Hence, all the countries and areas other than Japan are indicated collectively as the "other areas".
2. The other areas principally consist of Australia, the United States and Thailand.

## 5. BREAKDOWN OF CONSOLIDATED NET SALES

|  | Third quarter ended December 31, 2004 (from April 1, 2004 to December 31, 2004) |  | Third quarter ended December 31, 2003 (from April 1, 2003 to December 31, 2003) |  | Increase <br> or decrease ratio | $\begin{aligned} & \text { Year ended March 31, } \\ & 2004 \\ & \text { (from April 1, } 2003 \\ & \text { to March 31, 2004) } \\ & \hline \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Component ratios | Amount | Component ratios |  | Amount | Component ratios |
|  | (millions of yen) | (\%) | (millions of yen) | (\%) | (\%) | (millions of yen) | (\%) |
| Hams and sausages | 109,212 | 15.0 | 110,808 | 15.4 | (1.4) | 138,818 | 15.0 |
| Processed foods | 138,990 | 19.1 | 140,038 | 19.5 | (0.7) | 181,812 | 19.6 |
| Fresh meats | 380,106 | 52.1 | 369,777 | 51.5 | 2.8 | 480,732 | 51.9 |
| Seafood | 57,962 | 7.9 | 56,021 | 7.8 | 3.5 | 71,552 | 7.7 |
| Dairy products | 16,504 | 2.3 | 13,943 | 2.0 | 18.4 | 18,876 | 2.1 |
| Others | 26,635 | 3.6 | 27,025 | 3.8 | (1.4) | 34,229 | 3.7 |
| Total | 729,409 | 100.0 | 717,612 | 100.0 | 1.6 | 926,019 | 100.0 |

