# BRIEF STATEMENTS OF ACCOUNTS FOR THE THIRD QUARTER OF THE YEAR ENDING MARCH 31, 2006 (CONSOLIDATED / ACCUMULATED) 

(Based on accounting principles generally accepted in the U.S.A.)

Name of listed company:

Code number:
Listing exchange:

Representative:

Inquiries to be directed to:

Nippon Meat Packers, Inc. (URL http://www.nipponham.co.jp)

2282
Tokyo Stock Exchange, First section and Osaka Securities Exchange, First section

Yoshikiyo Fujii
President and Representative Director
Noboru Takezoe
Director, Senior Corporate Officer and General Manager of Corporate Planning Division (Tel. (06) 6282-3171)

1. Matters concerning the preparation of quarterly financial information:
1) Adoption of simplified methods for account treatment: No.
2) Change in the methods for account treatment from the most recent consolidated business year: Yes.

The method of evaluating marketable securities and inventories has principally been changed from a periodic average method to a moving average method.
3) Changes in the scope of consolidation and the application of equity method: Yes.
Consolidated subsidiaries (inclusion): 4 companies

Consolidated subsidiaries (exclusion): 1 company
Companies subject to equity method (inclusion): 0 company
Companies subject to equity method (exclusion): 1 company
2. Summary of the financial and operating results for the third quarter of the business year ending March 31, 2006 (from April 1, 2005 to December 31, 2005):
(1) Progress of consolidated operating results
(Each amount is shown by rounding any fraction of over half of a million yen thereof upward to the nearest million yen and disregarding the rest.)

|  | Third quarter ended <br> December 31, 2005 | Third quarter ended <br> December 31, 2004 | (For reference) <br> Year ended <br> March 31, 2005 |
| :--- | :---: | :---: | :---: |
| Net sales: | $¥ 746,273$ million <br> $(2.3 \%)$ | $¥ 729,409$ million <br> $(1.6 \%)$ | $¥ 934,678$ million |
| Operating income: | $¥ 13,279$ million <br> $((-) 54.5 \%)$ | $¥ 29,180$ million <br> $(29.8 \%)$ | $¥ 27,241$ million |
| Income before income taxes: | $¥ 7,839$ million <br> $((-) 67.2 \%)$ | $¥ 23,894$ million <br> $(15.9 \%)$ | $¥ 22,382$ million |
| Net income: | $¥ 5,539$ million <br> $((-) 58.7 \%)$ | $¥ 13,424$ million <br> $(12.2 \%)$ | $¥ 11,839$ million |
| Net income per share (basic): | $¥ 24.26$ | $¥ 58.80$ | $¥ 51.86$ |
| Net income per share (diluted): | $¥ 24.25$ | $¥ 58.79$ | $¥ 51.85$ |

(Notes) (1) The percentages in the items of net sales, operating income, etc. indicate the rates of increase or decrease from the same quarterly period of the previous year.
(2) Operating income is calculated by deducting from net sales cost of goods sold and selling, general and administrative expenses, in accordance with the Japanese accounting practices.
No income or loss due to the transfer of the substitutional portion of the Employees' Pension Fund is included.
[Qualitative information on the progress of consolidated operating results, etc.]
During the third quarter of the business year under review, the Japanese economy was in the phase of recovery against the background of strong domestic demand and export pickup. In December, the country was exposed to record cold and sales of winter clothes and heating apparatuses, among other things, increased. Thus, private spending grew steadily.

In the food and fresh meats industry, prices of raw materials have remained high due to prolonged embargos on account of disease in cattle and increased demand for pork globally. Additionally, prices of materials have increased due to higher oil prices. Thus, the industry has remained in a very difficult condition.

Under these circumstances, as promulgated in its medium-term business plan, the Group has placed emphasis on "strict compliance in management", "customer-creed management" and "promotion of group management" as its most important management policies and has exerted its efforts to aggressively promote business and drastically improve its profit structure.

Specifically, the Group has focused its efforts on development of new products by
channel and route, based on market and customer needs to respond to the market where competition has become severer, and aggressive sales promotion by featuring its new characters. In addition, the Group has exerted its efforts to improve its quality assurance system to guarantee safety and security and also develop products and raise brand awareness of its fresh meats by utilizing such system. In the meantime, the Group has aggressively promoted the strengthening of cost competitiveness and continued its streamlining efforts, including reduction of physical distribution cost and procurement cost and the revision of production lines.

With regard to the year-end gift marketing, the Group engaged in massive sales promotion campaigns through TV commercials featuring Mr. Shinjo, a baseball player from Hokkaido Nippon Ham Fighters, second time in two years and offered its stringently selected line of products, to increase sales volumes. With regard to fresh meats, the Group has exerted its efforts to expand sales of domestic meats, specifically. With regard to seafood, the Group has endeavored to develop new clients and increase product items to expand sales volumes.

As a result of these efforts, net sales exceeded those for the corresponding period of the previous business year. However, as hikes in prices of raw materials more than offset productivity growth and cost reduction efforts and sales of imported beef, which were favorable during the corresponding period of the previous business year, proved sluggish, profits dropped substantially.

Consequently, for the third quarter of the business year under review, on a consolidated basis, net sales amounted to $¥ 746,273$ million, up $2.3 \%$ from the corresponding period of the previous business year. With regard to profits, income before income taxes amounted to $¥ 7,839$ million, down $67.2 \%$ from the corresponding period of the previous business year. Net income amounted $¥ 5,539$ million, down $58.7 \%$ from the corresponding period of the previous business year.
(2) Movement in the consolidated financial condition
(Each amount is shown by rounding any fraction of over half of a million yen thereof upward to the nearest million yen and disregarding the rest.)

|  | Third quarter ended <br> December 31, 2005 | Third quarter ended <br> December 31, 2004 | (For reference) <br> Year ended <br> March 31, 2005 |
| :--- | ---: | ---: | ---: |
| Total assets | $¥ 653,209$ million | $¥ 640,955$ million | $¥ 611,250$ million |
| Shareholders' equity | $¥ 289,864$ million | $¥ 271,883$ million | $¥ 268,621$ million |
| Ratio of shareholders' <br> equity to total assets | $44.4 \%$ | $42.4 \%$ |  |
| Shareholders' equity <br> per share | $¥ 1,269.87$ | $¥ 1,190.98$ | $¥ 3.9 \%$ |

[State of consolidated cash flows]
(Each amount is shown by rounding any fraction of over half of a million yen thereof upward to the nearest million yen and disregarding the rest.)

|  | Third quarter ended <br> December 31, 2005 | Third quarter ended <br> December 31, 2004 | (For reference) <br> Year ended <br> March 31, 2005 |
| :--- | :---: | ---: | :---: |
| Cash flows from <br> operating activities | $(¥ 48,137$ million) | $¥ 7,498$ million | $¥ 34,880$ million |
| Cash flows from <br> investing activities | $(¥ 13,067$ million) | $(¥ 17,073$ million) | ( $¥ 23,530$ million) |
| Cash flows from <br> financing activities | $¥ 32,288$ million | (¥343 million) | (¥18,145 million) |
| Cash and cash <br> equivalents at end of <br> the quarter (year) | $¥ 37,877$ million | $¥ 63,670$ million | $¥ 66,793$ million |

[Qualitative information on the movement in the consolidated financial position, etc.]
<Financial position>
At the end of the third quarter of the business year under review, total assets increased by $6.9 \%$ from the end of the previous business year to account for $¥ 653,209$ million, as trade notes (non-interest bearing) and accounts receivable increased by $51.7 \%$ from the end of the previous business year due to a seasonal factor of the year-end blitz, accounting for $¥ 147,577$ million and inventories increased by $21.8 \%$ from the end of the previous business year, accounting for $¥ 116,540$ million while cash and cash equivalents decreased due to an increase in working capital.

With regard to liabilities, while the liability under retirement and severance program decreased due to the transfer of the substitutional portion of the Employees' Pension Fund, trade notes (non-interest bearing) and accounts payable increased by $21.3 \%$ from the end of the previous business year, accounting for $¥ 110,520$ million, arising from the seasonal factor and short-term bank loans increased by $57.8 \%$ from the end of the previous business year, accounting for $¥ 123,863$ million, due to increased working capital toward the end of the year. Consequently, liabilities increased by $6.4 \%$ from the end of the previous business year, accounting for $¥ 361,427$ million.

Interest-bearing debt increased by $¥ 36,980$ million from the end of the previous business year, accounting for $¥ 203,999$ million.

Shareholder's equity increased by $7.9 \%$ from the end of the previous business year to account for $¥ 289,864$ million as the minimum pension liability adjustment decreased due to the transfer of the substitutional portion of the Employees' Pension Fund .

As a result, the ratio of shareholders' equity to total assets increased by $0.5 \%$ from the end of the previous business year to $44.4 \%$.
<Cash flows>
Net cash provided by operating activities amounted to a negative $¥ 48,137$ million ( $¥ 7,498$ million for the third quarter of the previous business year), as cash decreased due to an increase in trade notes (non-interest bearing) and accounts receivable and inventories, in spite of an increase in trade notes and accounts payable arising from the seasonal factor.

Net cash used in investing activities amounted to a negative $¥ 13,067$ million (a negative $¥ 17,073$ million for the third quarter of the previous business year), due to $¥ 15,991$ million of additions to property, plant and equipment.

Net cash used in financing activities amounted to $¥ 32,288$ million (a negative $¥ 343$ million for the third quarter of the previous business year) due to an increase in short-term bank loans, in spite of the payment of cash dividends.

As a result, for the third quarter of the business year under review, cash and cash equivalents at end of the quarter decreased by $¥ 28,916$ million in comparison with the end of the previous business year to amount to $¥ 37,877$ million.

## $\bigcirc$ Attached materials

Quarterly consolidated balance sheets, quarterly statements of consolidated income, etc.
3. Adjustments to the forecasts of operating results:

The Company, in consideration of the recent development of operating activities, hereby makes adjustments to the forecasts of whole-year operating results for the business year ending March 31, 2006 (from April 1, 2005 to March 31, 2006), as publicized on November 16, 2005, as described below:
(1) Adjustment to the forecast of whole-year operating results for the business year ending March 31, 2006 (from April 1, 2005 to March 31, 2006) on a consolidated basis:
(Each amount is shown by rounding any fraction of over half of a million yen thereof upward to the nearest million yen and disregarding the rest.)

| (based on U.S. GAAP) | Sales | Income before <br> income taxes | Net income |
| :--- | ---: | ---: | ---: |
| Previous forecast (A) <br> (publicized on November 16, 2005) | $¥ 950,000$ million | $¥ 7,000$ million | $¥ 5,000$ million |
| Adjusted forecast (B) | $¥ 950,000$ million | 0 | 0 |
| Amount of increase or decrease (B-A) | 0 | $(-) ¥ 7,000$ million (-) $¥ 5,000$ million |  |
| Rate of increase or decrease | $0.0 \%$ | - | - |
| (For reference) <br> Operating results for the year ended <br> March 31, 2005 (from April 1, 2004 <br> to March 31, 2005) | $¥ 934,678$ million | $¥ 22,382$ million | $¥ 11,839$ million |

(2) Adjustment to the forecast of whole-year operating results for the business year ending

March 31, 2006 (from April 1, 2005 to March 31, 2006) on a non-consolidated basis:
(Each amount is shown by rounding any fraction of over half of a million yen thereof upward to the nearest million yen and disregarding the rest.)

|  | Sales | Ordinary income | Net income |
| :--- | ---: | ---: | :---: |
| Previous forecast (A) <br> (publicized on November 16, 2005) | $¥ 620,000$ million | $¥ 5,000$ million | $(-) ¥ 2,000$ million |
| Adjusted forecast (B) | $¥ 620,000$ million | $¥ 1,300$ million | $(-) ¥ 3,900$ million |
| Amount of increase or decrease (B-A) | 0 | $(-) ¥ 3,700$ million | $(-) ¥ 1,900$ million |
| Rate of increase or decrease (\%) | $0.0 \%$ | $(-) 74.0 \%$ | - |
| (For reference) <br> Operating results for the year ended <br> March 31, 2005 (from April 1, 2004 <br> to March 31, 2005) | $¥ 611,912$ million | $¥ 9,585$ million | $¥ 5,026$ million |

(3) Reasons for the adjustments to the forecasts of operating results:
<Consolidated basis>
Prices of raw materials have remained high in the fresh meats, seafood and dairy products businesses and prices of materials, including packaging components, have been rising due to higher oil prices. Additionally, due to intensifying price competition, the ratio of gross profit to net sales is declining and a drop in earnings is expected to be more substantial than the previous forecast. Furthermore, the Company is expected to incur a loss of approximately $¥ 800$ million in connection with the transfer of business of a subsidiary. Hence, the Company hereby makes adjustments to the forecasts of operating results.

The Company, at the meeting of its Board of Directors held today, has determined to dissolve the subsidiary upon completion of the procedures for the transfer of business thereof (and the procedures for the dissolution will be completed in the next business year or thereafter).

## <Non-consolidated basis>

The reason for the adjustment to ordinary income is mostly as described above. Adjustment to net income is made due to the reason for the adjustment to ordinary income and as the Company will account for approximately $¥ 1,500$ million of transfer to reserve for doubtful accounts as an extraordinary expense by taking into consideration the possibilities of collection of accounts receivable from the subsidiary mentioned in the reason for the adjustment to operating results on a consolidated basis above.

* The above forecasts have been calculated based on the currently available information. The actual results may change materially depending on various factors in the future.


## - E N D - Attached materials

- Quarterly Financial Statements


## 1. CONSOLIDATED BALANCE SHEETS


(Millions of yen)

|  | Third quarter ended December 31, 2005 (as of December 31, 2005) | Third quarter ended December 31, 2004 (as of December 31, 2004) | (For reference) <br> Year ended <br> March 31, 2005 <br> (as of March 31, 2005) |
| :---: | :---: | :---: | :---: |
| Liabilities and Shareholders' equity |  |  |  |
| Current liabilities: |  |  |  |
| Short-term bank loans | 123,863 | 93,444 | 78,480 |
| Current maturities of long-term debt | 12,077 | 28,273 | 28,032 |
| Trade notes (principally non-interest bearing) and accounts payable | 110,520 | 109,082 | 91,077 |
| Accrued income taxes | 2,946 | 4,143 | 5,389 |
| Deferred income taxes | 460 | 463 | 623 |
| Accrued expenses | 8,807 | 10,884 | 15,483 |
| Other current liabilities | 7,034 | 9,958 | 7,256 |
| Total current liabilities | 265,707 | 256,247 | 226,340 |
| Liability under retirement and severance program | 22,625 | 43,639 | 48,074 |
| Long-term debt, less current maturities | 69,623 | 62,758 | 61,724 |
| Deferred income taxes - non-current | 3,472 | 3,453 | 3,537 |
| Minority interests | 1,918 | 2,975 | 2,954 |
| Shareholders' equity: |  |  |  |
| Common stock | 24,166 | 24,166 | 24,166 |
| Capital surplus | 50,656 | 50,514 | 50,553 |
| Retained earnings |  |  |  |
| Appropriated for legal reserve | 6,741 | 6,637 | 6,637 |
| Unappropriated | 208,129 | 207,932 | 206,346 |
| Accumulated other comprehensive income (loss) | 388 | $(17,179)$ | $(18,887)$ |
| Treasury stock, at cost | (216) | (187) | (194) |
| Total shareholders' equity | 289,864 | 271,883 | 268,621 |
| Total | 653,209 | 640,955 | 611,250 |

## 2. STATEMENTS OF CONSOLIDATED INCOME



Note: The difference in the amount of $¥ 27,434$ million between the accumulated benefit obligations corresponding to the substitutional portion of the Employees' Pension Fund and the plan assets to be transferred to the Japanese government due to the transfer of the substitutional portion of the Employees' Pension Fund is stated separately as the "subsidy from the government on the transfer of the substitutional portion of the Employees’ Pension Fund ".
The difference in the amount of $¥ 991$ million between the projected benefit obligations and the accumulated benefit obligations, which represents the portion of future pay hikes corresponding to the substitutional portion of the Employees' Pension Fund, is accounted for as a transfer back from net periodic pension expenses and the lump-sum amortization of the balance of unamortized net loss equivalent to the substitutional portion of the Employees' Pension Fund is accounted for as a settlement loss in the amount of $¥ 21,790$ million.

Of the aggregate of the transfer back from the portion of future pay hikes and the settlement loss, accounting for $¥ 20,799$ million, $¥ 5,589$ million and $¥ 15,210$ million are included in the cost of goods sold and the selling, general and administrative expenses, respectively.

The income and loss are summed up as "gain on the transfer of the substitutional portion of the Employees' Pension Fund " on the next page.

STATEMENTS OF CONSOLIDATED INCOME (with gain on the transfer of the substitutional portion of Employees' Pension Fund summed up)


| Operating income (based on <br> Japanese accounting practices) | 13,279 | 29,180 | $(15,901)$ | 27,241 |
| :--- | :--- | :--- | :--- | :--- |

## 3. STATEMENTS OF CONSOLIDATED CASH FLOWS

|  |  |  | (Millions of yen) |
| :---: | :---: | :---: | :---: |
|  | Third quarter ended December 31, 2005 (from April 1, 2005 to December 31, 2005) | Third quarter ended December 31, 2004 (from April 1, 2004 to December 31, 2004) | Year ended March 31, 2005 (from April 1, 2004 to March 31, 2005) |
| Operating Activities: <br> Net income <br> Adjustments to reconcile net income to net cash provided by operating activities: <br> Cumulative effect of accounting change <br> Depreciation and amortization <br> Income taxes - deferred <br> Decrease (increase) in trade notes and accounts receivable <br> Increase in inventories <br> Increase in trade notes and accounts payable <br> Decrease in accrued income taxes <br> Subsidy from the government on the transfer of the substitutional portion of the Employees' Pension Fund <br> Settlement loss from the transfer of the substitutional portion of the Employees' Pension Fund <br> Extraordinary gain on negative goodwill <br> Other - net | 5,539 $(396)$ 17,914 $(1,931)$ $(49,931)$ $(19,858)$ 20,093 $(2,213)$ $(27,434)$ 20,799 $(555)$ $(10,164)$ | 13,424 17,513 2,649 $(42,294)$ $(4,478)$ 25,813 $(4,172)$ - - - $(957)$ | 11,839 - 23,578 2,084 232 $(9,919)$ 7,702 $(2,930)$ - - - $(2,294)$ |
| Net cash provided by (used in) operating activities | $(48,137)$ | 7,498 | 34,880 |
| Investing Activities: <br> Additions to property, plant, and equipment <br> Proceeds from sales of property, plant and equipment <br> Decrease (increase) in time deposits <br> Purchases of marketable securities and other securities investments <br> Proceeds from sales of marketable securities and other securities investments <br> Business acquisitions, net of cash acquired Decrease in deposits and sundry investments Other - net | $\begin{array}{r} (15,991) \\ 1,190 \\ 824 \\ (772) \\ \\ 2,715 \\ - \\ 1,163 \\ (2,196) \\ \hline \end{array}$ | $(16,961)$ 1,740 $(1,043)$ $(441)$ 790 $(366)$ 999 $(1,791)$ | $\begin{gathered} (24,625) \\ 2,308 \\ (1,300) \\ (696) \\ \\ 3,179 \\ (366) \\ 1,247 \\ (3,277) \end{gathered}$ |
| Net cash used in investing activities | $(13,067)$ | $(17,073)$ | $(23,530)$ |
| Financing Activities: <br> Cash dividends <br> Increase (decrease) in short-term bank loans <br> Proceeds from long-term debt <br> Repayments of long-term debt <br> Others- net | $\begin{aligned} & (3,669) \\ & 44,362 \\ & 16,817 \\ & (25,201) \\ & (21) \\ & \hline \end{aligned}$ | $\begin{array}{r} (3,671) \\ 12,625 \\ 7,858 \\ (17,111) \\ (44) \\ \hline \end{array}$ | $\begin{array}{r} (3,671) \\ (3,878) \\ 9,847 \\ (20,390) \\ (53) \\ \hline \end{array}$ |
| Net cash provided by (used in) financing activities | 32,288 | (343) | $(18,145)$ |
| Net increase (decrease) in cash and cash equivalents Cash and cash equivalents at beginning of the quarter (year) | $\begin{aligned} & (28,916) \\ & 66,793 \\ & \hline \end{aligned}$ | $\begin{array}{r} (9,918) \\ 73,588 \\ \hline \end{array}$ | $\begin{array}{r} (6,795) \\ 73,588 \\ \hline \end{array}$ |
| Cash and cash equivalents at end of the quarter (year) | 37,877 | 63,670 | 66,793 |


|  | Third quarter ended <br> December 31, 2005 <br> (from April 1, 2005 <br> to December 31, 2005) | Third quarter ended <br> December 31, 2004 <br> (from April 1, 2004 <br> to December 31, 2004) | Year ended <br> March 31, 2005 <br> (from April 1, 2004 <br> to March 31, 2005) |
| :--- | :---: | :---: | :---: |
| Additional Information: |  |  |  |
| Cash payment for the quarter (year) |  |  |  |
| Interest paid | 1,759 | 2,005 | 2,675 |
| Income taxes paid | 8,636 | 11,987 | 12,758 |

## 4. SEGMENT INFORMATION

## [Segment information by business category]

For the third quarter ended December 31, 2005 (from April 1, 2005 to December 31, 2005):

| Items | Fresh <br> meat-related <br> businesses | Other <br> businesses | Total | Eliminations of yen) <br> or group-wide | Consolidation |
| :---: | ---: | ---: | ---: | ---: | ---: |
| Net sales |  |  |  |  | - |
| (1) Sales to outside customers | 647,339 | 98,934 | 746,273 | 746,273 |  |
| $(2)$ Inter-segment sales | 17,797 | 1,816 | 19,613 | $(19,613)$ | - |
| Total | 665,136 | 100,750 | 765,886 | $(19,613)$ | 746,273 |
| Operating expenses | 651,734 | 100,838 | 752,572 | $(19,578)$ | 732,994 |
| Operating income (loss) | 13,402 | $(88)$ | 13,314 | $(25)$ | 13,279 |

(Notes) 1. Businesses are categorized in accordance with the similarities of products in types and features. However, any net sales and any operating income of any business other than fresh meat-related businesses account for less than $10 \%$ of the total net sales and operating income of all the segments, respectively. Hence, all businesses other than fresh meat-related businesses are indicated collectively as the "other businesses".
No income or loss due to the transfer of the substitutional portion of Employees' Pension Fund is included.
2. Principal products included in the fresh meat-related businesses are as follows: Hams and sausages, processed foods and fresh meats, etc.

For the third quarter ended December 31, 2004 (from April 1, 2004 to December 31, 2004):

| (Millions of yen) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | Fresh meat-related businesses | Other businesses | Total | Eliminations or group-wide | Consolidation |
| Net sales <br> (1) Sales to outside customers <br> (2) Inter-segment sales | $\begin{array}{r} 631,724 \\ 15,996 \end{array}$ | $\begin{array}{r} 97,685 \\ 1,674 \end{array}$ | $\begin{array}{r} 729,409 \\ 17,670 \\ \hline \end{array}$ | $(17,670)$ | 729,409 |
| Total | 647,720 | 99,359 | 747,079 | $(17,670)$ | 729,409 |
| Operating expenses | 618,697 | 99,192 | 717,889 | $(17,660)$ | 700,229 |
| Operating income | 29,023 | 167 | 29,190 | ( 10) | 29,180 |

(Notes) 1. Businesses are categorized in accordance with the similarities of products in types and features. However, any net sales and any operating income of any business other than fresh meat-related businesses account for less than $10 \%$ of the total net sales and operating income of all the segments, respectively. Hence, all businesses other than fresh meat-related businesses are indicated collectively as the "other businesses".
2. Principal products included in the fresh meat-related businesses are as follows: Hams and sausages, processed foods and fresh meats, etc.

## [Segment information by geographic area]

For the third quarter ended December 31, 2005 (from April 1, 2005 to December 31, 2005):

| (Millions of yen) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | Japan | Other areas | Total | Eliminations or group-wide | Consolidation |
| Net sales: <br> (1) Sales to outside customers <br> (2) Inter-segment sales | $\begin{array}{r} 680,490 \\ 1,160 \end{array}$ | $\begin{aligned} & 65,783 \\ & 64,330 \end{aligned}$ | $\begin{array}{r} 746,273 \\ 65,490 \end{array}$ | $(65,490)$ | 746,273 |
| Total | 681,650 | 130,113 | 811,763 | $(65,490)$ | 746,273 |
| Operating expenses | 668,014 | 130,289 | 798,303 | $(65,309)$ | 732,994 |
| Operating income (loss) | 13,636 | (176) | 13,460 | ( 181) | 13,279 |

(Notes) 1. Countries and areas are categorized in accordance with their geographic nearness. However, any net sales in any country or area other than Japan account for less than $10 \%$ of the total net sales of all the segments. Hence, all the countries and areas other than Japan are indicated collectively as the "other areas".
No income or loss due to the transfer of the substitutional portion of the Employees' Pension Fund is included.
2. The other areas principally consist of Australia, the United States and Thailand.

For the third quarter ended December 31, 2004 (from April 1, 2004 to December 31, 2004):

| (Millions of yen) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | Japan | Other areas | Total | Eliminations or group-wide | Consolidation |
| Net sales: <br> (1) Sales to outside customers <br> (2) Inter-segment sales | $\begin{array}{r} 674,659 \\ 558 \end{array}$ | $\begin{aligned} & 54,750 \\ & 55,635 \end{aligned}$ | $\begin{array}{r} 729,409 \\ 56,193 \end{array}$ | $(56,193)$ | 729,409 |
| Total | 675,217 | 110,385 | 785,602 | $(56,193)$ | 729,409 |
| Operating expenses | 650,117 | 106,259 | 756,376 | $(56,147)$ | 700,229 |
| Operating income | 25,100 | 4,126 | 29,226 | ( 46) | 29,180 |

(Notes) 1. Countries and areas are categorized in accordance with their geographic nearness. However, any net sales in any country or area other than Japan account for less than $10 \%$ of the total net sales of all the segments. Hence, all the countries and areas other than Japan are indicated collectively as the "other areas".
2. The other areas principally consist of Australia, the United States and Thailand.

## 5. BREAKDOWN OF CONSOLIDATED NET SALES

|  | Third quarter ended <br> December 31, 2005 <br> (from April 1, 2005 <br> to December 31, 2005) |  | Third quarter ended December 31, 2004 (from April 1, 2004 to December 31, 2004) |  | Increase <br> or decrease ratio | ```Year ended March 31, 2005 (from April 1, 2004 to March 31, 2005)``` |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Component ratios | Amount | Component ratios |  | Amount | Component ratios |
|  | (millions of yen) | (\%) | (millions of yen) | (\%) | (\%) | (millions of yen) | (\%) |
| Hams and sausages | 107,106 | 14.4 | 109,212 | 15.0 | (1.9) | 135,583 | 14.5 |
| Processed foods | 140,370 | 18.8 | 138,990 | 19.1 | 1.0 | 180,659 | 19.3 |
| Fresh meats | 383,886 | 51.4 | 380,106 | 52.1 | 1.0 | 488,983 | 52.3 |
| Seafood | 64,838 | 8.7 | 57,962 | 7.9 | 11.9 | 72,389 | 7.8 |
| Dairy products | 16,589 | 2.2 | 16,504 | 2.3 | 0.5 | 21,806 | 2.3 |
| Others | 33,484 | 4.5 | 26,635 | 3.6 | 25.7 | 35,258 | 3.8 |
| Total | 746,273 | 100.0 | 729,409 | 100.0 | 2.3 | 934,678 | 100.0 |

