# BRIEF STATEMENTS OF FINANCIAL AND OPERATING RESULTS FOR THE FIRST QUARTER OF THE YEAR ENDING MARCH 31, 2007 <br> (CONSOLIDATED) 

(Based on accounting principles generally accepted in the U.S.A.)

August 10, 2006

| Name of listed company: | Nippon Meat Packers, Inc. <br> (URL http://www.nipponham.co.jp) |
| :---: | :---: |
| Code number: | 2282 |
| Listing exchange: | Tokyo Stock Exchange, First Section and Osaka Securities Exchange, First Section |
| Representative: | Yoshikiyo Fujii <br> President and Representative Director |
| Inquiries to be directed to: | Noboru Takezoe <br> Director, Senior Corporate Officer and General Manager of Corporate Planning Division (Tel. (06) 6282-3171) |

1. Matters concerning the preparation of quarterly financial information:
1) Adoption of simplified methods for account treatment: No.
2) Change in the methods for account treatment from the most recent consolidated fiscal year: No.
3) Changes in the scope of consolidation and the application of equity method: Yes.

Consolidated subsidiaries (inclusion): 0 company
Consolidated subsidiaries (exclusion): 9 companies
Companies subject to equity method (inclusion): 1 company
Companies subject to equity method (exclusion): 0 company
2. Summary of the financial and operating results for the first quarter of the fiscal year ending March 31, 2007 (from April 1, 2006 to June 30, 2006):
(1) Progress of consolidated operating results
(Each amount is shown by rounding any fraction of over half of a million yen thereof upward to the nearest million yen and disregarding the rest.)

|  | First quarter ended <br> June 30, 2006 | First quarter ended <br> June 30, 2005 | (For reference) <br> Year ended <br> March 31, 2006 |
| :--- | :---: | :---: | :---: |
| Net sales: | $¥ 237,227$ million <br> $(0.3 \%)$ | $¥ 236,526$ million <br> $(3.0 \%)$ | $¥ 963,664$ million |
| Operating income: | $¥ 2,023$ million <br> $(-32.3 \%)$ | $¥ 2,990$ million <br> $(-63.1 \%)$ | $¥ 10,074$ million |
| Income before income taxes: | $¥ 991$ million <br> $(-43.2 \%)$ | $¥ 1,745$ million <br> $(-71.4 \%)$ | $¥ 2,335$ million |
| Net income: | $¥ 532$ million <br> $(-40.2 \%)$ | $¥ 889$ million <br> $(-73.4 \%)$ | $¥ 952$ million |
| Net income per share (basic): | $¥ 2.33$ | $¥ 3.89$ | $¥ 4.17$ |
| Net income per share (diluted): | $¥ 2.33$ | $¥ 3.89$ | $¥ 4.17$ |

(Notes) (1) The percentages in the items of net sales, operating income, etc. indicate the rates of increase or decrease from the same quarterly period of the previous year.
(2) Operating income is calculated by deducting from net sales cost of goods sold and selling, general and administrative expenses, in accordance with the Japanese accounting practices.
[Qualitative information on the progress of consolidated operating results, etc.]
During the first quarter of the fiscal year under review, the Japanese economy was in the phase of gradual expansion, sustained by increasing private demand in Japan as favorable corporate performances had a positive impact on the household sector.

However, the food and fresh meats industry has been placed in a severe condition, due to the prolonged embargos on fresh meats on account of BSE (bovine spongiform encephalopathy) and avian flu, as well as higher prices of materials for processed products on account of changes in the movement of international demand for fresh meats and seafood.

Under these circumstances, to materialize the "enhancement of corporate value by ceaseless reform and challenge", one of the themes listed in its "New Medium-Term Management Plan (Part II)", the Group has focused its efforts on aggressively developing its business and reforming its profit structure.

In response to decreased gross margins due to higher prices of raw meats in its processed foods business, the Group has since the previous fiscal year continued its efforts to reduce production cost through the restructuring of its product lines, including plant closure, and the
reduction of production items. On the other hand, the Group has exerted its efforts to develop and launch new products to precisely meet customer needs and promote sales of its mainstay products, specifically. In addition, the Group has started to review the terms and conditions of delivery to its clients and negotiate with them for price revisions.

With regard to its fresh meats business, the Group was placed in a difficult condition as its beef business in Australia suffered from deterioration of profits and sales prices of poultry declined in Japan, among other things. However, by taking advantage of its marketing capabilities with its sales and marketing subsidiaries nationwide, the Group endeavored to actively promote sales of its mainstay brand fresh meats, specifically. In the breeding and processing sections, the Group continued its steady efforts to enhance productivity, including improvement of production efficiency.

In all sections, the Group, in compliance with its high-priority business policy "promotion of quality No. 1 management", put forth more effort to improve the quality of its products. In response to the Positive List System for Agricultural Chemical Residues in Foods, which became effective in May 2006, the Group has initiated an effort to secure safety of raw materials and products. The Group also has commenced new actions, such as a project of quantitative study on "tastiness".

As a result of these efforts, for the first quarter of the fiscal year under review, on a consolidated basis, net sales amounted to $¥ 237,227$ million, up $0.3 \%$ from the corresponding period of the previous fiscal year. With regard to profits, due to a rise in prices of raw meats and increased material costs arising from higher oil prices, the Group's processed foods and seafood businesses were in a difficult condition, while its fresh meats business had weakened profitability. Consequently, income from consolidated operations before income taxes amounted to $¥ 991$ million, down $43.2 \%$ from the corresponding period of the previous fiscal year. Net income amounted $¥ 532$ million, down $40.2 \%$.
(2) Movement in the consolidated financial condition
(Each amount is shown by rounding any fraction of over half of a million yen thereof upward to the nearest million yen and disregarding the rest.)

|  | First quarter ended <br> June 30, 2006 | First quarter ended <br> June 30, 2005 | (For reference) <br> Year ended <br> March 31, 2006 |
| :--- | ---: | ---: | ---: |
| Total assets | $¥ 604,860$ million | $¥ 637,506$ million | $¥ 591,426$ million |
| Shareholders' equity | $¥ 287,136$ million | $¥ 266,613$ million | $¥ 291,580$ million |
| Ratio of shareholders' <br> equity to total assets | $47.5 \%$ | $41.8 \%$ |  |
| Shareholders' equity <br> per share | $¥ 1,257.97$ | $¥ 1,167.94$ | $49.3 \%$ |

(Note) The amount of shareholders' equity is shown based on the U.S. GAAP.
(Each amount is shown by rounding any fraction of over half of a million yen thereof upward to the nearest million yen and disregarding the rest.)

|  | First quarter ended <br> June 30, 2006 | First quarter ended <br> June 30, 2005 | (For reference) <br> Year ended <br> March 31, 2006 |
| :--- | :---: | :---: | :---: |
| Cash flows from <br> operating activities | $¥ 697$ million | $(¥ 7,820$ million) | $(¥ 21,207$ million) |
| Cash flows from <br> investing activities | (¥3,069 million) | $(¥ 7,092$ million) | $(¥ 16,661$ million) |
| Cash flows from <br> financing activities | $¥ 10,057$ million | $¥ 9,793$ million | $(¥ 1,745$ million) |$|$| ( $¥$Cash and cash <br> equivalents at end of <br> the quarter (year) |
| :--- |

[Qualitative information on the movement in the consolidated financial position, etc.]
<Financial position>
At the end of the first quarter of the fiscal year under review, total assets increased by $2.3 \%$ from the end of the previous fiscal year to account for $¥ 604,860$ million, as inventories increased by $9.8 \%$ from the end of the previous fiscal year, accounting for $¥ 128,510$ million.

Liabilities increased by $6.0 \%$ from the end of the previous fiscal year to account for $¥ 315,760$ million as short-term bank loans increased by $24.2 \%$ from the end of the previous fiscal year, accounting for $¥ 89,236$ million. Interest-bearing debt increased by $¥ 13,966$ million from the end of the previous fiscal year, accounting for $¥ 183,667$ million.

Shareholders' equity decreased by $1.5 \%$ from the end of the previous fiscal year to account for $¥ 287,136$ million.

As a result, the ratio of shareholders' equity to total assets declined by 1.8 point from the end of the previous fiscal year to $47.5 \%$.
<Cash flows>
Net cash provided by operating activities amounted to $¥ 697$ million due to an increase in trade notes and accounts payable, accrued expenses and other current liabilities, in spite of an increase in inventories.

Net cash used in investing activities amounted to $¥ 3,069$ million, due to additions to property, plant and equipment.

Net cash provided by financing activities amounted to $¥ 10,057$ million, due to an increase in short-term bank loans.

As a result, for the first quarter of the fiscal year under review, cash and cash equivalents at end of the quarter increased by $¥ 7,685$ million in comparison with the end of the previous fiscal year to amount to $¥ 34,865$ million.Attached materials
Quarterly Consolidated Balance Sheets, Quarterly Statements of Consolidated Income, etc.

> - E N D -
[For reference]
Forecast of consolidated operating results for the year ending March 31, 2007 (from April 1, 2006 to March 31, 2007)
[Qualitative information on the forecast of operating results, etc.]
With regard to the forecast of operating results for the fiscal year ending March 31, 2007, the forecast publicized as of May 19, 2006 has not been amended. However, it may be amended due to the occurrence of uncertain factors in the future.

In the event that any amendment to the forecast of operating results becomes necessary, it will be publicized promptly.

## Attached materials

- Quarterly Consolidated Financial Statements


## 1. QUARTERLY CONSOLIDATED BALANCE SHEETS

(Millions of yen)

|  | First quarter ended June 30, 2006 <br> (as of June 30, 2006) | $\begin{gathered} \text { First quarter ended } \\ \text { June 30, } 2005 \\ \text { (as of June 30, 2005) } \end{gathered}$ | (For reference) Year ended March 31, 2006 (as of March 31, 2006) |
| :---: | :---: | :---: | :---: |
| Assets |  |  |  |
| Current assets: |  |  |  |
| Cash and cash equivalents | 34,865 | 61,674 | 27,180 |
| Time deposits | 4,026 | 2,714 | 4,507 |
| Marketable securities | 171 | 1,584 | 198 |
| Trade notes (non-interest bearing) and accounts receivable | 100,949 | 101,316 | 102,832 |
| Allowance for doubtful receivables | (602) | $(1,081)$ | (906) |
| Inventories | 128,510 | 117,498 | 117,011 |
| Deferred income taxes | 3,805 | 4,902 | 4,832 |
| Prepayments and other current assets | 15,155 | 16,063 | 15,389 |
| Total current assets | 286,879 | 304,670 | 271,043 |
| Investment and non-current receivables: |  |  |  |
| Investment in and advances to associated companies | 1,112 | 973 | 1,079 |
| Other securities investments | 24,767 | 22,728 | 26,792 |
| Deposits and other investments | 14,040 | 14,144 | 13,817 |
| Total investments and non-current receivables | 39,919 | 37,845 | 41,688 |
| Property, plant, and equipment - at cost, less accumulated depreciation | 256,568 | 267,389 | 259,727 |
| Deferred income taxes - non-current | 10,897 | 21,330 | 8,795 |
| Other assets | 10,597 | 6,272 | 10,173 |
| Total | 604,860 | 637,506 | 591,426 |

(Millions of yen)

|  | First quarter ended June 30, 2006 (as of June 30, 2006) | First quarter ended June 30, 2005 (as of June 30, 2005) | (For reference) Year ended March 31, 2006 (as of March 31, 2006) |
| :---: | :---: | :---: | :---: |
| Liabilities and shareholders' equity |  |  |  |
| Current liabilities: |  |  |  |
| Short-term bank loans | 89,236 | 95,725 | 71,823 |
| Current maturities of long-term debt | 12,215 | 21,644 | 12,485 |
| Trade notes (principally non-interest bearing) and accounts payable | 90,983 | 104,771 | 88,141 |
| Accrued income taxes | 1,770 | 2,422 | 3,847 |
| Deferred income taxes | 683 | 48 | 723 |
| Accrued expenses | 17,455 | 18,295 | 14,342 |
| Other current liabilities | 6,325 | 7,265 | 5,552 |
| Total current liabilities | 218,667 | 250,170 | 196,913 |
| Liability under retirement and severance program | 10,189 | 48,431 | 10,743 |
| Long-term debt, less current maturities | 83,408 | 65,160 | 86,663 |
| Deferred income taxes - non-current | 3,496 | 4,029 | 3,577 |
| Minority interests | 1,964 | 3,103 | 1,950 |
| Shareholders' equity: |  |  |  |
| Common stock | 24,166 | 24,166 | 24,166 |
| Capital surplus | 50,720 | 50,591 | 50,688 |
| Retained earnings |  |  |  |
| Appropriated for legal reserve | 6,802 | 6,731 | 6,741 |
| Unappropriated | 200,361 | 203,488 | 203,542 |
| Accumulated other comprehensive income (loss) | 5,314 | $(18,165)$ | 6,664 |
| Treasury stock, at cost | (227) | (198) | (221) |
| Total shareholders' equity | 287,136 | 266,613 | 291,580 |
| Total | 604,860 | 637,506 | 591,426 |

## 2. QUARTERLY STATEMENTS OF CONSOLIDATED INCOME

|  | $\begin{gathered} \text { First quarter ended } \\ \text { June 30, 2006 } \\ \text { (from April 1, 2006 to } \\ \text { June 30, 2006) } \\ \hline \end{gathered}$ | First quarter ended June 30, 2005 (from April 1, 2005 to June 30, 2005) | Rate of increase or decrease from the corresponding period of the previous year |
| :---: | :---: | :---: | :---: |
| Revenues: |  |  |  |
| Net sales | 237,227 | 236,526 | 701 |
| Other | 341 | 562 | (221) |
| Total | 237,568 | 237,088 | 480 |
| Cost and expenses: |  |  |  |
| Cost of goods sold | 194,422 | 190,585 | 3,837 |
| Selling, general and administrative expenses | 40,782 | 42,951 | $(2,169)$ |
| Interest expense | 631 | 619 | 12 |
| Other | 742 | 1,188 | (446) |
| Total | 236,577 | 235,343 | 1,234 |
| Income from consolidated operations before income taxes | 991 | 1,745 | (754) |
| Income taxes: |  |  |  |
| Current | 906 | 1,847 | (941) |
| Deferred | (467) | (983) | 516 |
| Total | 439 | 864 | (425) |
| Income from consolidated operations | 552 | 881 | (329) |
| Equity in earnings (losses) of associated companies - net of applicable income taxes | (20) | 8 | (28) |
| Net income | 532 | 889 | (357) |

## 3. QUARTERLY STATEMENTS OF CONSOLIDATED CASH FLOWS

|  |  | (Millions of |
| :---: | :---: | :---: |
|  | First quarter ended June 30, 2006 (from April 1, 2006 to June 30, 2006) | First quarter ended <br> June 30, 2005 <br> (from April 1, 2005 <br> to June 30, 2005) |
| Operating Activities: <br> Net income <br> Adjustments to reconcile net income to net cash provided by operating activities: <br> Depreciation and amortization <br> Income taxes - deferred <br> Decrease (increase) in trade notes and accounts receivable <br> Increase in inventories <br> Decrease (increase) in current assets <br> Increase in trade notes and accounts payable <br> Decrease in accrued income taxes <br> Increase in accrued expenses and other current liabilities <br> Other - net | 532 5,909 $(467)$ 1,903 $(11,722)$ 527 3,512 $(2,071)$ 3,610 $(1,036)$ | 889 5,837 $(983)$ $(3,690)$ $(21,406)$ $(4,459)$ 14,029 $(2,738)$ 3,982 719 |
| Net cash provided by (used in) operating activities | 697 | $(7,820)$ |
| Investing Activities: <br> Additions to property, plant, and equipment <br> Proceeds from sales of property, plant and equipment <br> Decrease in time deposits <br> Purchases of marketable securities and other securities investments <br> Proceeds from sales of marketable securities and other securities investments <br> Decrease in deposits and other investments <br> Other -net | $\begin{gathered} (2,887) \\ 244 \\ 423 \\ \\ (20) \\ \\ 34 \\ (289) \\ (574) \\ \hline \end{gathered}$ | $\begin{array}{r} (7,196) \\ 377 \\ 414 \\ (662) \\ 0 \\ 756 \\ (781) \\ \hline \end{array}$ |
| Net cash used in investing activities | $(3,069)$ | $(7,092)$ |
| Financing Activities: <br> Cash dividends <br> Increase in short-term bank loans <br> Proceeds from long-term debt <br> Repayments of long-term debt <br> Others- net | $\begin{array}{r} (3,658) \\ 17,236 \\ 51 \\ (3,565) \\ (7) \\ \hline \end{array}$ | $\begin{array}{r} (3,661) \\ 16,409 \\ 6,642 \\ (9,593) \\ (4) \\ \hline \end{array}$ |
| Net cash provided by financing activities | 10,057 | 9,793 |
| Net increase (decrease) in cash and cash equivalents Cash and cash equivalents at beginning of the quarter | $\begin{array}{r} 7,685 \\ 27,180 \\ \hline \end{array}$ | $\begin{array}{r} (5,119) \\ 66,793 \\ \hline \end{array}$ |
| Cash and cash equivalents at end of the quarter | 34,865 | 61,674 |
| Additional Information: <br> Cash payment for the quarter <br> Interest paid <br> Income taxes paid <br> Capital lease obligations incurred | $\begin{array}{r} 661 \\ 3,145 \\ 84 \\ \hline \end{array}$ | $\begin{array}{r} 519 \\ 4,165 \end{array}$ |

## 4. SEGMENT INFORMATION

## [Segment information by business category]

For the first quarter of the year ending March 31, 2007 (from April 1, 2006 to June 30, 2006):
(Millions of yen)

| Items | Fresh <br> meat-related <br> businesses | Other <br> businesses | Total | Eliminations <br> or <br> group-wide | Consolidation |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Net sales <br> (1) Sales to outside customers <br> (2) Inter-segment sales | 204,782 | 32,445 | 237,227 | - | 237,227 |
| Total | 6,204 | 819 | 7,023 | $(7,023)$ | - |
| Operating expenses | 210,986 | 33,264 | 244,250 | $(7,023)$ | 237,227 |
| Operating income (loss) | 208,563 | 33,643 | 242,206 | $(7,002)$ | 235,204 |

(Notes) 1. Businesses are categorized in accordance with the similarities of products in types and features. However, any net sales and any operating income of any business other than fresh meat-related businesses account for less than $10 \%$ of the total net sales and operating income of all the segments, respectively. Hence, all businesses other than fresh meat-related businesses are indicated collectively as the "other businesses".
2. Principal products included in the fresh meat-related businesses are hams and sausages, processed foods and fresh meats, etc.

For the first quarter of the year ended March 31, 2006 (from April 1, 2005 to June 30, 2005):
(Millions of yen)

| Items | Fresh <br> meat-related <br> businesses | Other <br> businesses | Total | Eliminations <br> or <br> group-wide | Consolidation |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Net sales <br> (2) Sales to outside customers <br> (2) Inter-segment sales | 205,262 | 31,264 | 236,526 | - | 236,526 |
| Total | 6,329 | 558 | 6,887 | $(6,887)$ | - |
| Operating expenses | 211,591 | 31,822 | 243,413 | $(6,887)$ | 236,526 |
| Operating income (loss) | 208,457 | 31,844 | 240,301 | $(6,765)$ | 233,536 |

(Notes) 1. Businesses are categorized in accordance with the similarities of products in types and features. However, any net sales and any operating income of any business other than fresh meat-related businesses account for less than $10 \%$ of the total net sales and operating income of all the segments, respectively. Hence, all businesses other than fresh meat-related businesses are indicated collectively as the "other businesses".
2. Principal products included in the fresh meat-related businesses are hams and sausages, processed foods and fresh meats, etc.

For the first quarter of the year ending March 31, 2007 (from April 1, 2006 to June 30, 2006):
(Millions of yen)

| Items | Japan | Other areas | Total | Eliminations or group-wide | Consolidation |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales: <br> (1) Sales to outside customers <br> (2) Inter-segment sales | $\begin{array}{r} 214,261 \\ 257 \end{array}$ | $\begin{aligned} & 22,966 \\ & 21,319 \end{aligned}$ | $\begin{array}{r} 237,227 \\ 21,576 \end{array}$ | (21,576) | 237,227 |
| Total | 214,518 | 44,285 | 258,803 | $(21,576)$ | 237,227 |
| Operating expenses | 212,083 | 44,307 | 256,390 | $(21,186)$ | 235,204 |
| Operating income (loss) | 2,435 | (22) | 2,413 | (390) | 2,023 |

(Notes) 1. Countries and areas are categorized in accordance with their geographic nearness. However, any net sales in any country or area other than Japan account for less than $10 \%$ of the total net sales of all the segments. Hence, all the countries and areas other than Japan are indicated collectively as the "other areas".
2. The other areas principally consist of Australia, the United States and Thailand.

For the first quarter of the year ended March 31, 2006 (from April 1, 2005 to June 30, 2005):
(Millions of yen)

| Items | Japan | Other areas | Total | Eliminations or group-wide | Consolidation |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales: <br> (1) Sales to outside customers <br> (2) Inter-segment sales | $\begin{array}{r} 216,383 \\ 149 \end{array}$ | $\begin{aligned} & 20,143 \\ & 20,242 \end{aligned}$ | $\begin{array}{r} 236,526 \\ 20,391 \end{array}$ | $(20,391)$ | 236,526 |
| Total | 216,532 | 40,385 | 256,917 | $(20,391)$ | 236,526 |
| Operating expenses | 213,839 | 39,872 | 253,711 | $(20,175)$ | 233,536 |
| Operating income (loss) | 2,693 | 513 | 3,206 | (216) | 2,990 |

(Notes) 1. Countries and areas are categorized in accordance with their geographic nearness. However, any net sales in any country or area other than Japan account for less than $10 \%$ of the total net sales of all the segments. Hence, all the countries and areas other than Japan are indicated collectively as the "other areas".
2. The other areas principally consist of Australia, the United States and Thailand.

## 5. BREAKDOWN OF QUARTERLY CONSOLIDATED NET SALES

|  | First quarter ended June 30, 2006 (from April 1, 2006 to June 30, 2006) |  | First quarter ended June 30, 2005 (from April 1, 2005 to June 30, 2005) |  | Rate of increase or decrease from the corresponding period of the previous year | Year ended <br> March 31, 2006 <br> (April 1, 2005- <br> March 31, 2006) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Component ratio | Amount | Component ratio |  | Amount | Component ratio |
|  | (millions of yen) | (\%) | (millions of yen) | (\%) | (\%) | (millions of yen) | (\%) |
| Hams and sausages | 30,546 | 12.9 | 30,979 | 13.1 | (1.4) | 134,045 | 13.9 |
| Processed foods | 45,639 | 19.2 | 46,172 | 19.5 | (1.2) | 184,751 | 19.2 |
| Fresh meats | 123,754 | 52.2 | 124,687 | 52.7 | (0.7) | 496,772 | 51.6 |
| Seafood | 21,406 | 9.0 | 19,335 | 8.2 | 10.7 | 82,497 | 8.6 |
| Dairy products | 5,625 | 2.4 | 5,531 | 2.3 | 1.7 | 21,707 | 2.2 |
| Others | 10,257 | 4.3 | 9,822 | 4.2 | 4.4 | 43,892 | 4.5 |
| Total | 237,227 | 100.0 | 236,526 | 100.0 | 0.3 | 963,664 | 100.0 |

