# BRIEF STATEMENTS OF FINANCIAL AND OPERATING RESULTS FOR THE FIRST QUARTER OF THE YEAR ENDING MARCH 31, 2008 (CONSOLIDATED)

(Based on accounting principles generally accepted in the U.S.A.)

August 10, 2007

Name of listed company: Nippon Meat Packers, Inc.

Listing exchange: Tokyo Stock Exchange, First Section and

Osaka Securities Exchange, First Section

Code number: 2282

URL: http://www.nipponham.co.jp

Representative: Hiroshi Kobayashi

President and Representative Director

Further inquiries: Noboru Takezoe

Director, Senior Executive Officer and General Manager of Corporate Planning Division

(Figures are indicated by counting fractions of 1/2 or more of a million yen as one and discarding the rest)

- 1. Consolidated operating results for the first quarter of the fiscal year ending March 31, 2008 (April 1, 2007 through June 30, 2007):
- (1) Consolidated operating results

(The percentages indicate the rates of increase or decrease from the first quarter period of the previous year)

	First quarter ended June 30, 2007	First quarter ended June 30, 2006	Year ended March 31, 2007
Net sales:	¥248,834 million (4.9%)	¥237,227 million (0.3%)	¥977,296 million
Operating income:	¥2,860 million (41.4%)	¥2,023 million (- 32.3%)	¥16,422 million
Income before income taxes:	¥2,904 million (193.0%)	¥991 million (- 43.2%)	¥13,668 million

	First quarter ended June 30, 2007	First quarter ended June 30, 2006	Year ended March 31, 2007
Net income:	¥1,755 million (229.9%)	¥532 million (- 40.2%)	¥11,386 million
Net income per share (basic):	¥7.69	¥2.33	¥49.89
Net income per share (diluted):	¥7.68	¥2.33	¥49.83

<sup>(</sup>Note) Operating income is calculated by deducting from net sales cost of goods sold and selling, general and administrative expenses, in accordance with the Japanese accounting practices.

# (2) Consolidated financial condition:

	First quarter ended June 30, 2007	First quarter ended June 30, 2006	Year ended March 31, 2007
	June 30, 2007	June 30, 2000	Widich 31, 2007
Total assets:	¥630,471 million	¥604,860 million	¥612,933 million
Shareholders' equity:	¥298,912 million	¥287,136 million	¥298,428 million
Ratio of shareholders' equity to			
total assets:	47.4%	47.5%	48.7%
Shareholders' equity per share:	¥1,309.94	¥1,257.97	¥1,307.77

<sup>(</sup>Note) Shareholders' equity, the ratio of shareholders' equity to total assets and the shareholders' equity per share are stated in accordance with the U.S. accounting practices.

#### (3) State of consolidated cash flows:

	First quarter ended   First quarter ended		Year ended March
	June 30, 2007	June 30, 2006	31, 2007
Cash flows from operating activities:	(¥1,551 million)	¥697 million	¥33,364 million
Cash flows from investing activities:	(¥4,303 million)	(¥3,069 million)	(¥19,740 million)
Cash flows from financing activities:	¥2,702 million	¥10,057 million	(¥6,322 million)
Cash and cash equivalents at end of			
the quarter (year):	¥31,330 million	¥34,865 million	¥34,482 million

### 2. State of dividends:

	Dividend per share		
(Record date)	End of the first quarter		
First quarter ended June 30, 2006	¥ -		
First quarter ended June 30, 2007	¥ -		

3. Forecasts of consolidated operating results for the year ending March 31, 2008 (April 1, 2007 through March 31, 2008):

No adjustment has been made to the forecasts of consolidated operating results for the first six-month period and the whole-year period of the year ending March 31, 2008, publicized at the time of publication of the financial statements on May 18, 2007.

### 4. Others:

- 1) Change in important subsidiaries (change in specific subsidiaries involving a change in the scope of consolidation) during the period under review: No.
- 2) Adoption of simplified methods for account treatment: No.
- 3) Change in the methods for account treatment from the most recent consolidated fiscal year: Yes.

(Note) For details, please see "Qualitative information, financial statements, etc., 4. Others" on page 6 below.

\* Explanation for the appropriate use of the forecasts of operating results and other special instructions

The above forecasts were calculated based on the currently available information. The actual results may change materially depending on various factors in the future.

In the event that any amendment to the forecasts of operating results becomes necessary, it will be publicized promptly.

[Qualitative information, financial statements, etc.]

# 1. Qualitative information on the consolidated operating results

The Japanese economy during the first quarter of the fiscal year under review remained in a slow expansion phase, supported by domestic demand in the private sector through an increase in capital investment and a pickup in private spending.

However, the food and fresh meats industry has been placed in a severe condition due to increased prices of raw materials, including not only pork prices but also prices of materials of seafood and dairy products, on account of changes in the movement of international demand and exchange rates, as well as rising energy costs and material costs due to higher oil prices and rising prices of feedstuffs, among others.

Under these circumstances, the Group has vigorously implemented various management measures, including the enhancement of cost competitiveness and the improvement of qualities of products, to produce the "corporate value improvement by ceaseless reform and challenge" set forth in its New Medium-Term Management Plan Part II.

In its processed food business division, with regard to its hams and sausages, the Group formed a project for its main brand product "SCHAU ESSEN" to further enhance the quality and increase sales. The Group also promoted sales of new products of prosciutto hams, among others and sales increased steadily in volumes through the mass-market channels. However, in the marketing channels for industrial use, its imported processed foods, among others, encountered intense price competition and consequently, sales in general remained flat. With regard to its processed foods, sales of new products increased favorably and the Group also exerted its efforts to boost sales of its main brand product "Chuka Meisai" by employing a new character for its advertisements. The marketing channels for industrial use, like those of its hams and sausages, had a hard time. The Group reduced the product line of both hams and sausages and processed foods and trimmed distribution costs, material costs and inventories to push forward cost reduction. However, prices of raw materials and material costs hiked more sharply. Consequently, these factors put pressures on profit.

In its fresh meat business division, while distribution volume of U.S. beef continued to lag after imports resumed, the Group aggressively promoted sales of its brand products produced at its own farms, including Australian beef, domestic beef, pork and poultry, with the marketing capabilities of its sales and marketing subsidiaries nationwide. The Group also endeavored to improve productivity of its own farms and processing factories to enhance profitability, and improve qualities.

In its related business division, with regard to seafood, while prices continued to rise, the Group endeavored to cultivate marketing channels while revising prices and offering alternative products. However, higher prices suppressed consumption in general and the Group had a hard time. With regard to yogurts and lactic acid probiotic beverages, sales of "Vanilla Yogurt", its mainstay product, increased steadily. With regard to cheese, the Group has endeavored to expand sales by placing top priority on gaining recognition of its brand "ROLF". However, overall sales of dairy products did not do well.

 amounted to \$2,860 million, up 41.4% from the corresponding period of the previous fiscal year. Income from consolidated operations before income taxes amounted to \$2,904 million, up 193.0% from the corresponding period of the previous fiscal year. Net income amounted to \$1,755 million, up 229.9%.

### 2. Qualitative information on the consolidated financial condition

# <Financial position>

At the end of the first quarter of the fiscal year under review, total assets increased by 2.9% from the end of the previous fiscal year to account for ¥630,471 million, as inventories increased by 8.9% from the end of the previous fiscal year, accounting for ¥124,837 million, among other things.

Liabilities increased by 5.5% from the end of the previous fiscal year to account for \$329,451 million as short-term bank loans increased by 16.4% from the end of the previous fiscal year, accounting for \$76,044 million, among others. Interest-bearing debt increased by \$8,368 million from the end of the previous fiscal year, accounting for \$179,579 million.

Shareholders' equity increased by 0.2% from the end of the previous fiscal year to account for ¥298,912 million, principally due to an increase in comprehensive income notwithstanding dividend payments. The ratio of shareholders' equity to total assets declined by 1.3 points from the end of the previous fiscal year to 47.4%.

#### <Cash flows>

Net cash provided by operating activities amounted to a negative ¥1,551 million, principally due to an increase in inventories.

Net cash provided by investing activities amounted to a negative ¥4,303 million, principally due to additions to property, plant and equipment.

Net cash provided by financing activities amounted to \(\frac{\text{\frac{4}}}{2}\),702 million, principally due to an increase in short-term bank loans.

As a result, for the first quarter of the fiscal year under review, cash and cash equivalents at end of the quarter decreased by ¥3,152 million in comparison with the end of the previous fiscal year to amount to ¥31,330 million.

# 3. Qualitative information on the forecasts of consolidated operating results, etc.

No amendment has been made to the forecasts of consolidated operating results for the first six-month period and the whole-year period of the year ending March 31, 2008, publicized at the time of publication of the financial statements on May 18, 2007.

The above forecasts were calculated based on the currently available information. The actual results may change materially depending on various factors in the future.

In the event that any amendment to the forecasts of operating results becomes necessary, it will be publicized promptly.

### 4. Others:

- (1) Change in important subsidiaries (change in specific subsidiaries involving a change in the scope of consolidation) during the period under review: No.
- (2) Adoption of simplified methods for account treatment: No.
- (3) Change in the methods for account treatment from the most recent consolidated fiscal year: Yes.

As from the fiscal year under review, the Financial Accounting Standards Board Statement No. 131 "Disclosures about Segments of an Enterprise and Related Information" is applicable to replace the segment information under the Regulations on Consolidated Financial Statements.

The Statement provides for disclosure of information on operating segments of an enterprise. Operating segments are defined as components of an enterprise about which separate financial information is available that is evaluated regularly by the chief operating decision maker in deciding how to allocate resources and in assessing performance. Operating segments are determined primarily based on the characteristics of products and services to be provided.

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# 5. Quarterly Consolidated Financial Statements

# (1) QUARTERLY CONSOLIDATED BALANCE SHEETS

	I		(Millions of yen)
	First quarter ended June 30, 2007	First quarter ended June 30, 2006	(For reference) Year ended March 31, 2007
	(as of June 30, 2007)	(as of June 30, 2006)	(as of March 31, 2007)
Assets			
Current assets:			
Cash and cash equivalents	31,330	34,865	34,482
Time deposits	6,544	4,026	6,630
Marketable securities	361	171	355
Trade notes (non-interest bearing) and accounts receivable	122,484	100,949	116,248
Allowance for doubtful receivables	(572)	(602)	(707)
Inventories	124,837	128,510	114,638
Deferred income taxes	9,486	3,805	5,509
Prepayments and other current assets	19,681	15,155	15,355
Total current assets	314,151	286,879	292,510
Investment and non-current receivables:			
Investment in associated companies	958	1,112	925
Other securities investments	24,044	24,767	24,118
Deposits and other investments	12,888	14,040	13,006
Total investments and non-current receivables	37,890	39,919	38,049
Property, plant and equipment - at cost, less accumulated			
depreciation	258,133	256,568	257,591
Deferred income taxes - non-current	8,521	10,897	13,394
Other assets	11,776	10,597	11,389
Total	630,471	604,860	612,933

			(Millions of yen)
	77'	T	(For reference)
	First quarter ended June 30, 2007	First quarter ended June 30, 2006	Year ended March 31, 2007
	(as of June 30, 2007)	1	(as of March 31, 2007)
Liabilities and shareholders' equity	(us of suite 30, 2007)	(us of state 30, 2000)	(ds of White 1 51, 2007)
Current liabilities:			
Short-term bank loans	76,044	89,236	65,306
Current maturities of long-term debt	11,113	12,215	11,878
Trade notes (principally non-interest bearing) and accounts payable	100,964	90,983	94,021
Accrued income taxes	1,305	1,770	3,939
Deferred income taxes	932	683	1,287
Accrued expenses	19,485	17,455	14,824
Other current liabilities	10,373	6,325	10,469
Total current liabilities	220,216	218,667	201,724
Liability under retirement and severance program	12,190	10,189	12,919
Long-term debt, less current maturities	94,426	83,408	95,174
Deferred income taxes - non-current	2,619	3,496	2,552
Minority interests	2,108	1,964	2,136
Shareholders' equity:			
Common stock	24,166	24,166	24,166
Capital surplus	50,851	50,720	50,813
Retained earnings			
Appropriated for legal reserve	6,884	6,802	6,802
Unappropriated	209,234	200,361	211,212
Accumulated other comprehensive income	8,090	5,314	5,737
Treasury stock, at cost	(313)	(227)	(302)
Total shareholders' equity	298,912	287,136	298,428
Total	630,471	604,860	612,933

# (2) QUARTERLY STATEMENTS OF CONSOLIDATED INCOME

_				(Millions of yen)
	First quarter ended June 30, 2007 (from April 1, 2007 to June 30, 2007)	First quarter ended June 30, 2006 (from April 1, 2006 to June 30, 2006)	Rate of increase or decrease from the corresponding period of the previous year	(For reference) Year ended March 31, 2007 (from April 1, 2006 to March 31, 2007)
Revenues:				
Net sales	248,834	237,227	11,607	977,296
Other	1,484	341	1,143	2,102
Total	250,318	237,568	12,750	979,398
Cost and expenses:				
Cost of goods sold	203,567	194,422	9,145	789,809
Selling, general and administrative expenses	42,407	40,782	1,625	171,065
Interest expense	719	631	88	2,928
Other	721	742	(21)	1,928
Total	247,414	236,577	10,837	965,730
Income from consolidated operations before income taxes	2,904	991	1,913	13,668
Income taxes:				
Current	654	906	(252)	5,598
Deferred	487	(467)	954	(3,549)
Total	1,141	439	702	2,049
Income from consolidated operations	1,763	552	1,211	11,619
Equity in earnings (losses) of associated companies – net (less applicable income taxes)	(8)	(20)	12	(233)
Net income	1,755	532	1,223	11,386

# (3) QUARTERLY STATEMENTS OF CONSOLIDATED CASH FLOWS

			(For reference)
	First quarter ended	First quarter anded	Year ended March
	June 30, 2007	June 30, 2006	31, 2007
	(from April 1, 2007	(from April 1, 2006	(from April 1, 2006
	to June 30, 2007)	to June 30, 2006)	to March 31, 2007)
Operating Activities:			
Net income	1,755	532	11,386
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation and amortization	5,915	5,909	23,774
Income taxes – deferred	487	(467)	(3,549)
Decrease (increase) in trade notes and accounts receivable	(5,831)	1,903	(12,345)
Decrease (increase) in inventories	(8,699)	(11,722)	3,458
Decrease (increase) in current assets	(3,556)	527	280
Increase in trade notes and accounts payable	6,570	3,512	5,805
Increase (decrease) in accrued income taxes	(2,627)	(2,071)	94
Increase in accrued expenses and other current liabilities	4,660	3,610	3,878
Other – net	(225)	(1,036)	583
Net cash provided by (used in) operating activities	(1,551)	697	33,364
Investing Activities:			Ź
Additions to property, plant and equipment	(3,903)	(2,887)	(16,544)
Proceeds from sales of property, plant and equipment	125	244	1,291
Decrease (increase) in time deposits	26	423	(1,991)
Purchases of marketable securities and other securities investments	(52)	(20)	(687)
Proceeds from sales of marketable securities and other securities investments	12	34	119
Decrease (increase) in deposits and other investments	134	(289)	1,061
Other –net	(645)	(574)	(2,989)
Net cash used in investing activities	(4,303)	(3,069)	(19,740)
Financing Activities:			
Cash dividends	(3,667)	(3,658)	(3,676)
Increase (decrease) in short-term bank loans	8,824	17,236	(8,625)
Proceeds from long-term debt	1,111	51	19,278
Repayments of long-term debt	(3,555)	(3,565)	(13,413)
Others- net	(11)	(7)	114
Net cash provided by (used in) financing activities	2,702	10,057	(6,322)
Net increase (decrease) in cash and cash equivalents	(3,152)	7,685	7,302
Cash and cash equivalents at beginning of the quarter (year)	34,482	27,180	27,180
Cash and cash equivalents at end of the quarter (year)	31,330	34,865	34,482
Additional Information:			
Cash payment for the quarter (year) Interest paid	684	661	2,919
Income taxes paid	4,027	3,145	4,458
Capital lease obligations incurred	72	84	1,400

### (4) SEGMENT INFORMATION

# 1) Operating segment information

The operating segments of the Company and its consolidated subsidiaries are comprised of the following three business groups. The businesses thereof are as follows:

Processed food business division - Production and marketing of hams and sausages

and processed foods, principally

Fresh meat business division - Production and marketing of fresh meats,

principally

Related business division – Production and marketing of seafood and dairy

products, principally

For the first quarter of the year ending March 31, 2008 (from April 1, 2007 to June 30, 2007):

Items	Processed food business division	Fresh meat business division	Related business division	Total	Eliminations, adjustments, etc.	Consolidation
Net sales						
(1) Sales to outside customers	72,727	143,355	35,580	251,662	(2,828)	248,834
(2) Inter-segment sales	3,288	25,193	3,707	32,188	(32,188)	-
Total	76,015	168,548	39,287	283,850	(35,016)	248,834
Operating expenses	76,260	165,184	39,603	281,047	(35,073)	245,974
Operating income (loss)	(245)	3,364	(316)	2,803	57	2,860

- (Notes) 1. "Eliminations, adjustments, etc." include unallocatable items, eliminations of inter-segment sales and adjustments to the U.S. accounting standards.
  - 2. Operating income is calculated by deducting from net sales cost of goods sold and selling, general and administrative expenses.

## 2) Segment information by geographic area

For the first quarter of the year ending March 31, 2008 (from April 1, 2007 to June 30, 2007):

(Millions of yen)

				Eliminations	
T.	-	Other	<b>7</b> 5.4.1	or	G 11.1.
Items	Japan	areas	Total	group-wide	Consolidation
Net sales: (1) Sales to outside customers (2) Inter-segment sales	223,888 194	24,946 23,092	248,834 23,286	(23,286)	248,834
Total	224,082	48,038	272,120	(23,286)	248,834
Operating expenses	219,771	49,765	269,536	(23,562)	245,974
Operating income (loss)	4,311	(1,727)	2,584	276	2,860

- (Notes) 1. Countries and areas are categorized in accordance with their geographic nearness. However, any net sales in any country or area other than Japan account for less than 10% of the total net sales of all the segments. Hence, all the countries and areas other than Japan are indicated collectively as the "other areas".
  - 2. The other areas principally consist of Australia, the United States and Thailand.
  - 3. Operating income is calculated by deducting from net sales cost of goods sold and selling, general and administrative expenses.

For the first quarter of the year ended March 31, 2007 (from April 1, 2006 to June 30, 2006):

				Eliminations	
		Other		or	
Items	Japan	areas	Total	group-wide	Consolidation
Net sales: (1) Sales to outside customers (2) Inter-segment sales	214,261 257	22,966 21,319	237,227 21,576	(21,576)	237,227
Total	214,518	44,285	258,803	(21,576)	237,227
Operating expenses	212,083	44,307	256,390	(21,186)	235,204
Operating income (loss)	2,435	(22)	2,413	(390)	2,023

- (Notes) 1. Countries and areas are categorized in accordance with their geographic nearness. However, any net sales in any country or area other than Japan account for less than 10% of the total net sales of all the segments. Hence, all the countries and areas other than Japan are indicated collectively as the "other areas".
  - 2. The other areas principally consist of Australia, the United States and Thailand.
  - 3. Operating income is calculated by deducting from net sales cost of goods sold and selling, general and administrative expenses.

## [For reference] State of Corporate Group

The Company's group (the "Group") is composed of the Company, its 107 subsidiaries and 11 associated companies. The business divisions that supervise their businesses are categorized as follows:

#### Processed foods business division:

Hams and sausages and processed foods are produced at the Company and its production subsidiaries, Shizuoka-Nippon Ham Co., Ltd., Nagasaki-Nippon Ham Co., Ltd., Nippon Ham Shokuhin Co., Ltd. and Nippon Ham Sozai Co., Ltd. and marketed through the Company's nationwide business offices and its marketing subsidiaries, Nippon Ham Tobu Choku-Han Co., Ltd. and others.

Additionally, in some specific regions and markets, hams and sausages and processed foods are produced and marketed by its subsidiaries such as Tohoku-Nippon Ham Co., Ltd. and Minami-Nippon Ham Co., Ltd.

#### Fresh meat business division:

With regard to fresh meats, its subsidiaries such as Nippon White Farm Co., Ltd., Interfarm Co., Ltd., Texas Farm, LLC. and Oakey Holdings Pty. Ltd. produce and breed swine, cattle and poultry. Fresh meats which are processed and produced by the Company's subsidiaries such as Nippon Food Packers, Inc. are marketed, together with fresh meats purchased from outside suppliers, by the Company and through its nationwide marketing subsidiaries such as Higashi-Nippon Food, Inc., Kanto-Nippon Food, Inc., Naka-Nippon Food, Inc. and Nishi-Nippon Food, Inc.

### **Affiliated business division:**

Seafood and dairy products are produced and marketed by the Company's subsidiaries, Marine Foods Co., Ltd., HOKO Co., Ltd. and Nippon Luna Co., Ltd.

The above-mentioned matters are shown in the following business organization chart.

