

NH Foods Ltd.

4-9, Umeda 2-chome, kita-ku, Osaka, 530-0001, Japan February 1, 2021

BRIEF STATEMENT OF ACCOUNTS FOR THE THIRD QUARTER OF THE YEAR ENDING MARCH 31, 2021

(Under IFRS) (Consolidated)

| Name of listed company: | NH Foods Ltd. (the "Company") | | | | |
|--|---|--|--|--|--|
| Listing exchange: | Tokyo Stock Exchange | | | | |
| Code number: | 2282 | | | | |
| URL: | https://www.nipponham.co.jp/eng/ | | | | |
| Representative: | Yoshihide Hata President and Representative Director | | | | |
| Further inquiries: | Yoshitaka Hasegawa General Manager of Accounting & Finance Department | | | | |
| TEL: | +81-6-7525-3042 | | | | |
| Scheduled date of filing of quarterly report: | February 8, 2021 | | | | |
| Scheduled date of payment of dividends: | - | | | | |
| Preparation of supplementary information on quarterly statement of accounts: | Yes | | | | |
| Holding of quarterly results briefing: | Yes (results briefing for institutional investors and analysts) | | | | |

(Figures are indicated by counting fractions of 1/2 or more of a million yen as one and discarding the rest.)

1. Consolidated business results for the third quarter of the year ending March 31, 2021 (April 1, 2020 through December 31, 2020):

(1) Consolidated operating results (accumulated):

| | (The percentages indicate the rates of increase (decrease) from the third quarter of the previous fiscal year.) | | | | | | | | | | | |
|---|---|-------|---|------|----------------------|-------|---|------|-----------------------------|-------|----------------------|------|
| | Net sales | | Net sales Business profit Profit before tax | | Profit | | Profit attributable to owners of the parent | | Total comprehen incom | nsive | | |
| | (millions of yen) | % | (millions of yen) | % | (millions of yen) | % | (millions of yen) | % | (millions of yen) | % | (millions of yen) | % |
| Third quarter of the year ending March 31, 2021 | 902,988 | (5.2) | 43,914 | 11.9 | 44,370 | 32.8 | 27,691 | 15.2 | 28,511 | 19.2 | 29,779 | 17.7 |
| Third quarter of the year ended March 31, 2020 | 952,306 | (0.2) | 39,239 | 10.6 | 33,400 | (3.7) | 24,036 | 0.6 | 23,927 | (0.5) | 25,308 | 27.0 |
| | (ven) | | | | | | | | | | | |

| | | (yen) |
|---|----------------------------|------------------------------|
| | Earnings per share (basic) | Earnings per share (diluted) |
| Third quarter of the year ending March 31, 2021 | 277.57 | 277.50 |
| Third quarter of the year ended March 31, 2020 | 232.52 | 232.43 |

(Note) Business profit is calculated by deducting cost of goods sold and selling, general and administrative expenses from net sales, and accounting for foreign exchange gains and losses determined by the Group, while excluding adjustments in accordance with IFRS and non-recurring items.

(2) Consolidated financial position:

| | Total assets | Total equity | Total equity attributable to owners of the parent | Equity ratio of owners of the parent |
|---|-------------------|-------------------|---|--------------------------------------|
| | (millions of yen) | (millions of yen) | (millions of yen) | (%) |
| Third quarter of the year ending March 31, 2021 | 827,019 | 433,610 | 422,262 | 51.1 |
| Year ended March 31, 2020 | 768,861 | 416,597 | 404,414 | 52.6 |

2. State of dividends:

| | | | | | (yen) | | |
|---------------------------------------|----------------------|-----------------------|----------|-------|-------|--|--|
| | | Annual dividend | | | | | |
| | First quarter-end | Second quarter-end | Year-end | Total | | | |
| Year ended March 31, 2020 | | | | 90.00 | 90.00 | | |
| Year ending March 31, 2021 | | | _ | | | | |
| Year ending March 31, 2021 (forecast) | | | | 91.00 | 91.00 | | |

(Note) Adjustment to the most recently publicized forecast of dividends: None

3. Forecast of consolidated business results for the year ending March 31, 2021 (April 1, 2020 through March 31, 2021):

(The percentages indicate the rates of increase (decrease) from the previous fiscal year for the whole-year period.)

| | Net sa | les | Business | s profit | Profit bet | fore tax | Profit attributable to owners of the parent | | Earnings per share (basic) |
|-------------------|----------------------|-------|----------------------|----------|----------------------|----------|---|------|-------------------------------|
| | (millions of yen) | (%) | (millions of yen) | (%) | (millions of yen) | (%) | (millions of yen) | (%) | (yen) |
| Whole-year period | 1,180,000 | (4.1) | 48,000 | 9.7 | 39,000 | 44.2 | 26,000 | 35.3 | 254.55 |

(Note) Adjustment to the most recently publicized forecast of business results: Yes

In consideration of the recent developments of its business results, the Company has made adjustments to the forecasts of consolidated business results and non-consolidated business results for the whole-year period of the fiscal year ending March 31, 2021. For details, please refer to "Notice of the Adjustment to the Forecast of Business Results" released today, February 1, 2021.

* <u>Notes</u>:

(1) Changes in significant subsidiaries (changes in specific subsidiaries involving a change in the scope of consolidation) during the period under review: None

New subsidiaries: - (Name:) Excluded subsidiaries: - (Name:)

- (2) Changes in accounting policies and accounting estimates:
 - 1) Changes of accounting policies required by IFRS: None
 - 2) Changes of accounting policies other than 1) above: None
 - 3) Changes in accounting estimates: None

(3) Number of shares issued (shares of common stock):

1) Number of shares issued (including shares of treasury stock) as of the end of the period:

| Third quarter of the year ending March 31, 2021: | 102,958,904 shares |
|--|--------------------|
| Year ended March 31, 2020: | 102,958,904 shares |

 Number of shares of treasury stock as of the end of the period: Third quarter of the year ending March 31, 2021: 819,708 shares Year ended March 31, 2020: 39,542 shares

- Average number of shares outstanding during the period: Third quarter of the year ending March 31, 2021: 102,712,930 shares Third quarter of the year ended March 31, 2020: 102,913,791 shares
- (Note) The number of shares of treasury stock as of the end of the period includes the number of the Company's shares (141,500 shares for the third quarter of the year ending March 31, 2021) held by the Board Incentive Plan Trust (the "BIP Trust") adopted upon the introduction of the Performance-Based Stock Compensation Plan for officers. The number of shares of treasury stock deducted in the calculation of the average number of shares outstanding during the period includes the number of the Company's shares held by the BIP Trust. In addition, the number of shares of treasury stock as of the end of the period includes the number of the Company's shares (642,800 shares for the third quarter of the year ending March 31, 2021) held by the NH Foods Group Employee Shareholding Association Dedicated Trust Account (the "Trust Account") upon the introduction of the Trust-type Employee Shareholding Incentive Plan. The number of shares of treasury stock deducted in the calculation of shares outstanding during the period includes the number of shares of treasury stock deducted in the calculation.
- * A brief statement of accounts for a quarter is not subject to quarterly review.

* Explanation for the appropriate use of the forecast of business results and other special instructions

(Cautionary notice on information about the future)

The descriptions herein about the future, including the forecast of business results, are based on the information currently available to the Company and certain assumptions considered reasonable by the Company and are not contemplated to ensure the fulfillment thereof. The actual results may materially differ from such forecast and plans depending on various factors. The Company, therefore, wishes to caution that readers should not place undue reliance on these descriptions to make investment decisions. Further, unless obligated by laws or ordinances or the rules of financial instruments exchanges, the Company will not necessarily, or is not obligated to, revise such descriptions about the future, including the forecast of business results notwithstanding any information. For information on the conditions precedent to the forecast of business results and cautionary notes for the use of the forecast of business results, please refer to "1. Qualitative Information on the Statements of Accounts for the Third Quarter of the Fiscal Year under Review: (3) Explanation on the Forward-looking Information such as Forecast of Consolidated Business Results" on page 9.

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* The Company is planning to hold a web conference for institutional investors and analysts on Monday, February 1, 2021. All materials to be used at the conference will be disclosed on TDnet and posted on its website today.

* In addition to the above-mentioned briefing, the Company will hold briefings of its operations and business results for individual investors from time to time. Please check the Company's website for information on the schedules of such briefings, etc.

- 1. Qualitative Information on the Statement of Accounts for the Third Quarter of the Fiscal Year under Review
- (1) Explanation on the Operating Results

Overview of Operating Results in General

Although the Japanese economy during the third quarter of the fiscal year under review showed some indications of a recovery owing to the effects of various policies and improvement in overseas economies, the situation remains unpredictable, with the declaration of another state of emergency due to the spread of COVID-19.

In the food and fresh meats industry, demand for consumer products grew due to rising demand for dining at home and special demand for food stockpiling after the declaration of a state of emergency in April 2020 while commercial-use products continue to struggle due to sluggish demand for dining out. There are concerns that this situation will take longer owing to the declaration of another state of emergency from January 2021.

Under these circumstances, NH Foods Ltd. and its subsidiaries (the "Group"), under the "Medium-Term Management Plan 2020" that commenced in April 2018 with the theme "Building systems that pave the way to the future," conducted business development based on its five management policies "Strengthen profitability by improving the efficiency of existing businesses," "Create value through dialog with consumers," "Enhance and develop technological capabilities for conceptualizing and realizing the future of food," "Change gears in overseas market deployment," and "Pursue sustainability." Specifically, the Group maintained a stable supply system in response to the increased demand for home meals resulting from the impact of COVID-19, while engaging in initiatives such as those to implement a new business talk style and promotions corresponding to the new normal, provide new products such as those in a large bag with a zipper, and revise sales structures to target growing demand from mass retailers. In overseas operations, the Group continued to implement measures to minimize the impact of COVID-19, and work to secure suppliers to ensure a stable supply to Japan.

As a result of these activities, for the third quarter of the fiscal year under review on a consolidated and cumulative basis, net sales decreased by 5.2% from the same period of the previous fiscal year to \$902,988 million. Business profit increased by 11.9% to \$43,914 million, and profit before tax increased by 32.8% to \$44,370 million, due to factors including additional special payments, and other expenses of \$8,472 million recorded as other expenses in the second quarter of the previous fiscal year in relation to the expansion of the optional retirement system, despite impairment losses on investment and intangible assets in Panus Poultry Group Co., Ltd. of \$7,076 million recorded as other expenses and share of profit in investments accounted for using the equity method during the third quarter of the fiscal year under review on a consolidated and cumulative basis. Profit attributable to owners of the parent increased by 19.2% to \$28,511 million, compared to the same period of the previous fiscal year.

Overview of Operating Segments

As of April 1, 2020, the Company changed the name of the "Affiliated Business Division" to the "Dairy and Marine Products Division" and integrated it into the Processed Foods Business Division.

(Processed Foods Business Division)

In the hams and sausages business, as the sales of the main product "SCHAU ESSEN" were strong despite decreased sales to major convenience store and restaurant channels, and the overall sales of the hams and sausages business were higher than that of the same period of the previous year. Meanwhile, for the year-end gift market, although the re-released "HONKAKUHA" performed strongly, sales decreased from the same period of the previous fiscal year, mainly due to the impact of a more subdued market overall.

In the processed foods business, sales of the pizza group, including the "*Ishigama Kobo*," the One-Cook group, including the "*Chuka Meisai*" with a new TV commercial featuring famous celebrities, and the shelf-stable product group, increased year on year. However, for the commercial-use products, the sales of processed extracts to ramen shops and the sales to restaurant channels such as izakaya chains declined. Consequently, the overall sales of the processed foods business decreased from the same period of the previous fiscal year.

In the dairy products business, sales of yogurt and lactic acid probiotic beverages including the main product "*Vanilla Yogurt*" remained strong, but were insufficient to cover a slump in sales of commercial-use cheese to mainstay breadmaking routes and restaurant channels. As a result, the overall sales of the dairy products business were lower than that of the same period of the previous year.

In the marine products business, we worked to expand sales of sushi toppings and high-priced products such as crabs for the year end, and sales to mass retailer channels grew, while sales to restaurant channels including sushi restaurants were sluggish. As a consequence, the overall sales of the marine products business were lower than that of the same period of the previous year.

In the overall sales of the Processed Foods Business Division, sales of the consumer products increased year on year due to rising demand for dining at home resulting from the impact of COVID-19, while sales of the commercial-use products decreased year on year owing to the sluggish demand for dining out. Consequently, the overall sales of the Processed Foods Business Division were lower than that of the same period of the previous year.

In terms of profit, increase in profit was achieved mainly due to the improved gross profit rate that resulted from unit sales prices rising along with the growth of the mainstay brand products, as well as cost reduction mainly in selling, general and administrative expenses.

As a result, for the third quarter of the fiscal year under review on a consolidated and cumulative basis, net sales of the Processed Foods Business Division decreased by 1.9% from the same period of the previous fiscal year to $\frac{400}{052}$ million, and business profit increased by 24.4% from the same period of the previous fiscal year to $\frac{1500}{150}$ million.

(Fresh Meats Business Division)

In the fresh meats business, amid the continuing impact of COVID-19, sales to mass retailers increased steadily, while sales to channels other than mass retailers were greatly affected by the demand recovery gap depending on the region and business category. As a result, sales volumes of domestic chicken and domestic pork to mass retailers increased. However, due to sluggish sales of imported meats and other products for restaurants and wholesalers as well as decreased procurement volumes of Australian beef, overall sales were consequently lower year on year.

In terms of profit, profit of the production division increased due to the steady market prices of domestic chicken and domestic pork as well as improvement of the productivity of domestic chicken. In the sales division, we worked to maximize procurement and supply capabilities of the Group by effectively taking advantage of internal and external procurement, in response to daily changing market conditions due to the impact of COVID-19. For mass retailers, we flexibly responded and provided products for one person or in smaller packages, for which demand increased due to COVID-19. In the sales of imported meats, we proactively proposed imported chicken as a substitute for domestic chicken in high demand. Meanwhile, in the business of imported offal, of which overseas production declined, we made efforts to increase sales opportunities by ensuring a stable supply by utilizing procurement capabilities of the Group. Due to these efforts, profit was higher year on year.

As a result, for the third quarter of the fiscal year under review on a consolidated and cumulative basis, net sales of the Fresh Meats Business Division decreased by 3.4% from the same period of the previous fiscal year to ¥562,295 million, and business profit increased by 33.4% from the same period of the previous fiscal year to ¥32,294 million.

(Overseas Business Division)

In Asia and Europe operations, net sales were lower than that of the same period of the previous year as sales volumes continued to decline in Thailand and the slump in demand continued due to COVID-19 in Vietnam and Turkey. In Americas operations, net sales were higher year on year due to smooth progress in pork export volumes and processed food sales volumes to mass retailers in the U.S., and smooth progress in export volumes for pork in Chile. In Australia operations, net sales were lower than that of the same period of the previous year due to continued decreases in the number of collected cattle and in demand from China, as well as a decrease in sales volume to China in Uruguay.

In terms of profit, profit of Asia and Europe operations was lower year on year, mainly due to a continued decrease in production volume in Thailand, as well as continued low unit sales prices and high feed prices in Turkey. Profit of Americas operations was higher year on year due to the strong sales volume of processed foods in the U.S. Profit of Australia operations was lower year on year, as the cattle collection environment remained weak with the persistence of high cattle collection prices and a decline in the number of collected cattle, and sales prices remained low, particularly to China.

As a result, for the third quarter of the fiscal year under review on a consolidated and cumulative basis, net sales of the Overseas Business Division decreased by 14.1% year on year to ¥169,971 million, and business profit decreased by 88.9% from the same period of the previous fiscal year to ¥337 million.

(2) Explanation on the Financial Position

<Financial position>

At the end of the third quarter of the fiscal year under review, total assets increased by 7.6% from the end of the previous fiscal year to \$827,019 million, as trade and other receivables and property, plant and equipment increased by \$48,858 million and \$26,140million, respectively, although cash and cash equivalents and inventories decreased by \$8,563million and \$7,489 million, respectively. Liabilities increased by 11.7% from the end of the previous fiscal year to stand at \$393,409 million, as interest-bearing liabilities and trade and other payables increased by \$23,500 million and \$19,706 million, respectively, although other current liabilities decreased by \$6,669 million. Interest-bearing liabilities stood at \$199,993million.

Total equity attributable to owners of the parent increased by \$17,848 million from the end of the previous fiscal year to \$422,262 million, and the equity ratio of owners of the parent decreased by 1.5 percentage points from the end of the previous fiscal year to 51.1%.

<Cash flows>

With regard to operating activities, the increase in trade and other receivables amounted to \$48,547 million, and income tax paid amounted to \$10,196 million, while profit before tax amounted to \$44,370 million, depreciation and amortization expense amounted to \$25,448 million, and the increase in trade and other payables amounted to \$19,784 million. As a result, net cash provided by operating activities amounted to \$34,724 million.

With regard to investing activities, acquisition of fixed assets amounted to $\frac{1}{44,698}$ million. As a result, net cash used in investing activities amounted to $\frac{1}{44,064}$ million.

With regard to financing activities, cash dividends amounted to \$9,268 million, the decrease in short-term bank loans amounted to \$6,528 million, and repayments of debt amounted to \$28,526 million, while proceeds from debt amounted to \$48,683 million. As a result, net cash provided by financing activities amounted to \$809 million.

As a result, cash and cash equivalents at end of the third quarter of the fiscal year under review decreased by \$8,563 million from the end of the previous fiscal year to \$63,836 million.

(3) Explanation on the Forward-looking Information such as Forecast of Consolidated Business Results

In consideration of the recent developments of its business results, the Company has made adjustments to the forecasts of consolidated business results and non-consolidated business results for the whole-year period of the fiscal year ending March 31, 2021. For details, please refer to "Notice of the Adjustment to the Forecast of Business Results" released today, February 1, 2021.

Cautionary notice on information about the future

The plans, forecast of operating results and other prospects for the future described in this brief statement of accounts are based on the information currently available to the Company and certain assumptions considered reasonable by the Company and are not contemplated to ensure the fulfillment thereof. The actual results in the future may materially differ from such plans and forecast, depending on various factors including risk factors in business. The Company, therefore, wishes to caution that readers should not place undue reliance on these descriptions to make investment decisions. Further, unless obligated by laws or ordinances or the rules of financial instruments exchanges, the Company will not necessarily, or is not obligated to, revise such descriptions about the future, including the forecast of business results notwithstanding any information or event in the future or any result arising therefrom, or publicize such revised information.

2. Condensed Consolidated Financial Statements and Primary Notes

(1) Condensed Consolidated Statements of Financial Position

| | | (millions of yen) |
|---|--------------------------|---|
| | Year ended March 31,2020 | Third quarter of the year ending March 31, 2021 |
| | (as of March 31, 2020) | (as of December 31, 2020) |
| (Assets) | | |
| Current Assets | | |
| Cash and cash equivalents | 72,399 | 63,836 |
| Trade and other receivables | 130,213 | 179,071 |
| Inventories | 114,520 | 107,031 |
| Biological assets | 21,335 | 24,118 |
| Other financial assets | 11,701 | 11,298 |
| Other current assets | 5,583 | 8,217 |
| Total Current Assets | 355,751 | 393,571 |
| Non-current Assets | | , , , , , , , , , , , , , , , , , , , |
| Property, plant and equipment | 284,060 | 310,200 |
| Right-of-use assets | 35,545 | 35,886 |
| Biological assets | 1,883 | 1,773 |
| Intangible assets and goodwill | 8,953 | 9,846 |
| Investments accounted for using the equity method | 13,910 | 8,197 |
| Other financial assets | 32,647 | 34,471 |
| Deferred tax assets | 29,745 | 25,158 |
| Other non-current assets | 6,367 | 7,917 |
| Total Non-current Assets | 413,110 | 433,448 |
| Total Assets | 768,861 | 827,019 |
| (Liabilities and Equity) | /00,001 | 027,017 |
| Current Liabilities | | |
| Interest-bearing liabilities | 55,924 | 76,752 |
| Trade and other payables | 99,802 | 119,508 |
| Income taxes payable | 3,178 | 6,029 |
| Other financial liabilities | 18,877 | 19,718 |
| Other current liabilities | 35,966 | 29,297 |
| Total Current Liabilities | 213,747 | 251,304 |
| Non-current Liabilities | 213,717 | 251,501 |
| Interest-bearing liabilities | 120,569 | 123,241 |
| Retirement benefit liabilities | 14,920 | 123,241 |
| Other financial liabilities | 719 | 696 |
| Deferred tax liabilities | 719 | 769 |
| Other non-current liabilities | 1,577 | 1,657 |
| Total Non-current Liabilities | 1,5// | 142,105 |
| | | |
| Total Liabilities | 352,264 | 393,409 |

(millions of yen)

| | | (minions of yen) |
|---|--------------------------|---|
| | Year ended March 31,2020 | Third quarter of the year ending March 31, 2021 |
| | (as of March 31, 2020) | (as of December 31, 2020) |
| Equity | | |
| Common stock | 36,294 | 36,294 |
| Capital surplus | 72,639 | 72,672 |
| Retained earnings | 294,018 | 313,047 |
| Treasury stock, at cost | (173) | (3,688) |
| Accumulated other comprehensive income | 1,636 | 3,937 |
| Total Equity Attributable to Owners of the Parent | 404,414 | 422,262 |
| Non-controlling Interests | 12,183 | 11,348 |
| Total Equity | 416,597 | 433,610 |
| Total Liabilities and Equity | 768,861 | 827,019 |

(Note) Breakdown of accumulated other comprehensive income

| | Year ended March 31, 2020 | Third quarter of the year ending March 31, 2021 | |
|--|------------------------------|---|--|
| Financial assets measured at fair value through other comprehensive income | 7,178 | 8,961 | |
| Exchange differences on translation of foreign operations | (5,542) | (5,024) | |

(2) Condensed Consolidated Statements of Income [Cumulative third quarter]

| | | (millions of yen) |
|--|--------------------------|--------------------------|
| | Cumulative third quarter | Cumulative third quarter |
| | of the year ended | of the year ending |
| | March 31, 2020 | March 31, 2021 |
| | (consolidated) | (consolidated) |
| | (April 1, 2019 through | (April 1, 2020 through |
| | December 31, 2019) | December 31, 2020) |
| Net Sales | 952,306 | 902,988 |
| Cost of Goods Sold | 788,663 | 735,006 |
| Selling, General and Administrative Expenses | 122,860 | 120,048 |
| Other Income | 3,434 | 2,773 |
| Other Expenses | 10,444 | 7,587 |
| Financial Income | 1,102 | 1,410 |
| Financial Costs | 2,298 | 1,121 |
| Share of Profit in Investments Accounted for Using the Equity Method | 823 | 961 |
| Profit before Tax | 33,400 | 44,370 |
| Income Tax Expense | 9,364 | 16,679 |
| Profit | 24,036 | 27,691 |
| | | |
| Profit Attributable to: | | |
| Owners of the Parent | 23,927 | 28,511 |
| Non-controlling Interests | 109 | (820) |
| Profit | 24,036 | 27,691 |

| Earnings per Share | | |
|------------------------------|------------|------------|
| Earnings per share (basic) | 232.52 yen | 277.57 yen |
| Earnings per share (diluted) | 232.43 yen | 277.50 yen |

[Third quarter]

(millions of yen)

| (millions of year | | | | | |
|---|---------------------------|---------------------------|--|--|--|
| | Third quarter of the year | Third quarter of the year | | | |
| | ended | ending | | | |
| | March 31, 2020 | March 31, 2021 | | | |
| | (consolidated) | (consolidated) | | | |
| | (October 1, 2019 through | (October 1, 2020 through | | | |
| | December 31, 2019) | December 31, 2020) | | | |
| Net sales | 336,040 | 329,504 | | | |
| Cost of Goods Sold | 277,035 | 265,610 | | | |
| Selling, General and Administrative Expenses | 41,699 | 41,857 | | | |
| Other Income | 1,894 | 892 | | | |
| Other Expenses | 965 | 6,363 | | | |
| Financial Income | 374 | 468 | | | |
| Financial Costs | 708 | 47 | | | |
| Share of Profit (Loss) in Investments Accounted for Using the Equity Method | 536 | (1,347) | | | |
| Profit before Tax | 18,437 | 15,640 | | | |
| Income Tax Expense | 4,895 | 6,763 | | | |
| Profit | 13,542 | 8,877 | | | |
| | | | | | |
| Profit Attributable to: | | | | | |
| Owners of the Parent | 13,596 | 9,035 | | | |
| Non-controlling Interests | (54) | (158) | | | |
| Profit | 13,542 | 8,877 | | | |

| Earnings per Share | | |
|------------------------------|------------|-----------|
| Earnings per share (basic) | 132.13 yen | 88.24 yen |
| Earnings per share (diluted) | 132.08 yen | 88.21 yen |

(3) Condensed Consolidated Statements of Comprehensive Income [Cumulative third quarter]

| | | (millions of yen) |
|---|-----------------------------|-----------------------------|
| | Cumulative third quarter of | Cumulative third quarter of |
| | the year ended | the year ending |
| | March 31, 2020 | March 31, 2021 |
| | (consolidated) | (consolidated) |
| | (April 1, 2019 through | (April 1, 2020 through |
| | December 31, 2019) | December 31, 2020) |
| Profit | 24,036 | 27,691 |
| Other Comprehensive Income | | |
| Items that will not be reclassified subsequently to profit or loss | | |
| Financial assets measured at fair value through other comprehensive income | 1,629 | 1,570 |
| Total | 1,629 | 1,570 |
| Items that may be reclassified to profit or loss | | |
| Exchange differences on translation of foreign operations | (594) | 457 |
| Share of other comprehensive income of investments accounted for using the equity method | 237 | 61 |
| Total | (357) | 518 |
| Total Other Comprehensive Income | 1,272 | 2,088 |
| Comprehensive Income | 25,308 | 29,779 |
| | | |
| Comprehensive Income Attributable to: | | |
| Owners of the Parent | 25,306 | 30,593 |
| Non-controlling Interests | 2 | (814) |
| Comprehensive Income | 25,308 | 29,779 |

[Third quarter]

(millions of yen)

| (millions of | | | | | | |
|--|------------------------------------|----------------------------------|--|--|--|--|
| | Third quarter of the year ended | Third quarter of the year ending | | | | |
| | March 31, 2020 | March 31, 2021 | | | | |
| | (consolidated) | (consolidated) | | | | |
| | (October 1, 2019 through | (October 1, 2020 through | | | | |
| | December 31, 2019) | December 31, 2020) | | | | |
| Profit | 13,542 | 8,877 | | | | |
| Other Comprehensive Income | | | | | | |
| Items that will not be reclassified subsequently to profit or loss | | | | | | |
| Financial assets measured at fair value through other comprehensive income | 1,952 | (150) | | | | |
| Total | 1,952 | (150) | | | | |
| Items that may be reclassified to profit or loss | | | | | | |
| Exchange differences on translation of foreign operations | 1,417 | 125 | | | | |
| Share of other comprehensive income of investments accounted for using the equity method | 304 | 222 | | | | |
| Total | 1,721 | 347 | | | | |
| Total Other Comprehensive Income | 3,673 | 197 | | | | |
| Comprehensive Income | 17,215 | 9,074 | | | | |
| Comprehensive Income Attributable to: | | | | | | |
| | | | | | | |
| Owners of the Parent | 17,241 | 9,174 | | | | |
| Non-controlling Interests | (26) | (100) | | | | |
| Comprehensive Income | 17,215 | 9,074 | | | | |

(4) Condensed Consolidated Statements of Changes in Equity

| Consolidated cumulative third quarter of the year ended March 31, 2020 (April 1, 2019 through |
|---|
| December 31, 2019) |

| | | | | | | | | | (millio | ons of yen) | |
|---|---|--------------------|----------------------|-------------------|--|---|--|----------|---------|-----------------------------------|-----------------|
| | Equity attributable to owners of the parent | | | | | | | | Γ | | |
| | | | | | Accumula | ated other c | omprehensivo | e income | | | |
| | Common stock | Capital surplus | Retained earnings | Treasury stock | Remeasure -ment of defined benefit plans | Financial assets measured at fair value through other comprehen -sive income | Exchange differences on translation of foreign operations | Total | Total | Non-con- trolling interests | Total equity |
| Balance as of April 1, 2019 | 36,294 | 72,672 | 286,934 | (202) | | 6,980 | (1,664) | 5,316 | 401,014 | 4,344 | 405,358 |
| Profit | | | 23,927 | | | | | — | 23,927 | 109 | 24,036 |
| Other comprehensive income | | | | | | 1,629 | (250) | 1,379 | 1,379 | (107) | 1,272 |
| Comprehensive income | | _ | 23,927 | _ | | 1,629 | (250) | 1,379 | 25,306 | 2 | 25,308 |
| Dividends | | | (9,262) | | | | | — | (9,262) | (9) | (9,271) |
| Acquisition of treasury stock | | | | (4) | | | | _ | (4) | _ | (4) |
| Disposal of treasury stock | | (13) | | 13 | | | | _ | 0 | _ | 0 |
| Capital increase of subsidiaries | | | | | | | | _ | _ | 557 | 557 |
| Establishment of subsidiaries | | | | | | | | _ | _ | 4,106 | 4,106 |
| Other | | | (675) | | | | | — | (675) | — | (675) |
| Transfer of accumulated other comprehensive income to retained earnings | | | 2 | | | (2) | | (2) | | | |
| Total transactions with owners | | (13) | (9,935) | 9 | | (2) | _ | (2) | (9,941) | 4,654 | (5,287) |
| Balance as of December 31, 2019 | 36,294 | 72,659 | 300,926 | (193) | _ | 8,607 | (1,914) | 6,693 | 416,379 | 9,000 | 425,379 |

Consolidated cumulative third quarter of the year ending March 31, 2021 (April 1, 2020 through December 31, 2020)

| | | 20) | | | | | | | | (millio | ons of yen) |
|---|---|--------------------|----------------------|-------------------|--|---|--|----------|----------|-----------------------------------|-----------------|
| | Equity attributable to owners of the parent | | | | | | | [| | | |
| | | | | | Accumula | ated other c | omprehensive | e income | | | |
| | Common stock | Capital surplus | Retained earnings | Treasury stock | Remeasure -ment of defined benefit plans | Financial assets measured at fair value through other comprehen -sive income | Exchange differences on translation of foreign operations | Total | Total | Non-con- trolling interests | Total equity |
| Balance as of April 1, 2020 | 36,294 | 72,639 | 294,018 | (173) | _ | 7,178 | (5,542) | 1,636 | 404,414 | 12,183 | 416,597 |
| Profit | | | 28,511 | | | | | | 28,511 | (820) | 27,691 |
| Other comprehensive income | | | | | | 1,564 | 518 | 2,082 | 2,082 | 6 | 2,088 |
| Comprehensive income | | _ | 28,511 | _ | _ | 1,564 | 518 | 2,082 | 30,593 | (814) | 29,779 |
| Dividends | | | (9,263) | | | | | _ | (9,263) | (6) | (9,269) |
| Acquisition of treasury stock | | (3) | | (3,564) | | | | _ | (3,567) | _ | (3,567) |
| Disposal of treasury stock | | (20) | | 49 | | | | _ | 29 | _ | 29 |
| Share-based payment transactions | | 55 | | | | | | _ | 55 | _ | 55 |
| Establishment of subsidiaries | | | | | | | | _ | | 2 | 2 |
| Other | | 1 | | | | | | — | 1 | (17) | (16) |
| Transfer of accumulated other comprehensive income to retained earnings | | | (219) | | | 219 | | 219 | | | |
| Total transactions with owners | | 33 | (9,482) | (3,515) | _ | 219 | _ | 219 | (12,745) | (21) | (12,766) |
| Balance as of December 31, 2020 | 36,294 | 72,672 | 313,047 | (3,688) | | 8,961 | (5,024) | 3,937 | 422,262 | 11,348 | 433,610 |

(5) Condensed Consolidated Statements of Cash Flows

| | | (millions of yer |
|--|---|--|
| | Cumulative third quarter of the year ended March 31, 2020 (April 1, 2019 through December 31, 2019) | Cumulative third quarter of the year ending March 31, 2021 (April 1, 2020 through December 31, 2020) |
| Cash Flows from Operating Activities | | |
| Profit before tax | 33,400 | 44,370 |
| Depreciation and amortization expense | 24,793 | 25,448 |
| Impairment losses | 422 | 5,883 |
| Decrease (increase) in fair value of biological assets | (442) | (1,046) |
| Financial income and costs | 1,196 | (289) |
| Decrease (increase) in trade and other receivables | (32,441) | (48,547) |
| Decrease (increase) in inventories | (3,673) | 7,872 |
| Decrease (increase) in biological assets | 342 | (541) |
| Decrease (increase) in other assets | 379 | (4,184) |
| Increase (decrease) in trade and other payables | 14,554 | 19,784 |
| Increase (decrease) in other liabilities | (8,264) | (6,834) |
| Others – net | (926) | 1,232 |
| Interest received | 552 | 260 |
| Dividends received | 2,278 | 2,368 |
| Interest paid | (1,173) | (856) |
| Income tax paid | (8,782) | (10,196 |
| Cash Flows from Operating Activities | 22,215 | 34,724 |
| Cash Flows from Investing Activities | | |
| Acquisition of fixed assets | (27,667) | (44,698) |
| Proceeds from sales of fixed assets | 602 | 289 |
| Decrease (increase) in time deposits | (1,167) | 252 |
| Acquisition of other financial assets | (67) | (167) |
| Sale and redemption of other financial assets | 41 | 580 |
| Investments in associated companies | (120) | _ |
| Others - net | (129) | (320) |
| Cash Flows from Investing Activities | (28,507) | (44,064 |
| Cash Flows from Financing Activities | | |
| Cash dividends | (9,271) | (9,268 |
| Increase (decrease) in short-term bank loans | 15,382 | (6,528 |
| Proceeds from debt | 34,138 | 48,683 |
| Repayments of debt | (32,067) | (28,526 |
| Contributions from non-controlling interests | 4,663 | 2 |
| Acquisition of treasury stock | (4) | (3,567 |
| Proceeds from sales of treasury stock | _ | 29 |
| Others - net | 0 | (16 |
| Cash Flows from Financing Activities | 12,841 | 809 |
| Effect of Exchange Rate Changes on Cash and Cash | | |
| Equivalents | (266) | (32 |
| Net Increase (Decrease) in Cash and Cash Equivalents | 6,283 | (8,563) |
| Cash and Cash Equivalents at the Beginning of the Period | 48,108 | 72,399 |
| Cash and Cash Equivalents at the End of the Period | 54,391 | 63,836 |

(6) Note on the Premises of a Going Concern

Not applicable.

(7) Note to Condensed Consolidated Financial Statements

1. Segment information

Information regarding the reportable segments

The Group categorizes the business into the following three business segments according to the nature of products and services, and the geographical areas where it sells products or provides services. The Group manages its operations by the business segment and considers them as reportable segments.

As of April 1, 2020, the Company changed the name of the "Affiliated Business Division" to the "Dairy and Marine Products Division," and placed it under the responsibility of the Processed Foods Business Division. As a result, the category of operating segments has been changed from the previous classification of four business groups to the following three business groups from the first quarter of the fiscal year under review. In addition, the processed meat products/extract manufacturing and sales company, which had been under the responsibility of the Fresh Meats Business Division, was transferred to the Processed Foods Business Division.

| Processed Foods Business Division | Mainly domestic production and sales of hams and sausages, processed foods, marine products, and dairy products |
|--------------------------------------|--|
| Fresh Meats Business Division | Mainly domestic production and sales of fresh meats |
| Overseas Business Division | Mainly production and sales of hams and sausages, processed foods, fresh meats and marine products at overseas subsidiaries and associates. |

The Group consists of 83 subsidiaries and 9 associates.

(millions of yon)

For the consolidated cumulative third quarter of the year ended March 31, 2020 (April 1, 2019 through December 31, 2019):

| | | | | | | (millions of yen) |
|-----------------------------|--|--|----------------------------------|-----------|--|-------------------|
| | Processed Foods Business Division | Fresh Meats Business Division | Overseas Business Division | Total | Eliminations, adjustments and others | Consolidated |
| Net sales | | | | | | |
| Sales to external customers | 392,692 | 484,576 | 101,047 | 978,315 | (26,009) | 952,306 |
| Intersegment sales | 19,228 | 97,776 | 96,928 | 213,932 | (213,932) | - |
| Total | 411,920 | 582,352 | 197,975 | 1,192,247 | (239,941) | 952,306 |
| Segment profit | 12,838 | 24,211 | 3,048 | 40,097 | (858) | 39,239 |

For the consolidated cumulative third quarter of the year ending March 31, 2021 (April 1, 2020 through December 31, 2020):

| | | | | | | (millions of yen) |
|-----------------------------|--|--|----------------------------------|-----------|--|-------------------|
| | Processed Foods Business Division | Fresh Meats Business Division | Overseas Business Division | Total | Eliminations, adjustments and others | Consolidated |
| Net sales | | | | | | |
| Sales to external customers | 384,212 | 468,673 | 84,795 | 937,680 | (34,692) | 902,988 |
| Intersegment sales | 19,840 | 93,622 | 85,176 | 198,638 | (198,638) | - |
| Total | 404,052 | 562,295 | 169,971 | 1,136,318 | (233,330) | 902,988 |
| Segment profit | 15,974 | 32,294 | 337 | 48,605 | (4,691) | 43,914 |

(Notes) 1. "Eliminations, adjustments and others" includes unallocated items and intersegment eliminations.

- 2. Except for a few unallocated items, corporate overhead expenses and profit or loss of certain subsidiaries are allocated to each reportable operating segment. These subsidiaries provide indirect services and operational support for the Group's companies included in each reportable operating segment.
- 3. "Segment profit" is calculated by deducting cost of goods sold and selling, general and administrative expenses from net sales, and accounting for foreign exchange gains and losses determined by the Group, while excluding adjustments in accordance with IFRS and non-recurring items.
- 4. For the consolidated cumulative third quarter of the year ended March 31, 2020, reclassifications have been made based on operating segment information of the consolidated cumulative third quarter of the year ending March 31, 2021.

(millions of ven)

For the consolidated third quarter of the year ended March 31, 2020 (October 1, 2019 through December 31, 2019):

| | , | | | | | (millions of yen) |
|-----------------------------|--|--|----------------------------------|---------|--|-------------------|
| | Processed Foods Business Division | Fresh Meats Business Division | Overseas Business Division | Total | Eliminations, adjustments and others | Consolidated |
| Net sales | | | | | | |
| Sales to external customers | 144,694 | 169,081 | 35,067 | 348,842 | (12,802) | 336,040 |
| Intersegment sales | 6,678 | 34,052 | 31,140 | 71,870 | (71,870) | - |
| Total | 151,372 | 203,133 | 66,207 | 420,712 | (84,672) | 336,040 |
| Segment profit | 7,609 | 9,984 | 1,146 | 18,739 | (1,332) | 17,407 |

For the consolidated third quarter of the year ending March 31, 2021 (October 1, 2020 through December 31, 2020):

| | | | | | | (minions of yen) |
|-----------------------------|--|--|----------------------------------|---------|--|------------------|
| | Processed Foods Business Division | Fresh Meats Business Division | Overseas Business Division | Total | Eliminations, adjustments and others | Consolidated |
| Net sales | | | | | | |
| Sales to external customers | 143,418 | 169,387 | 29,910 | 342,715 | (13,211) | 329,504 |
| Intersegment sales | 7,344 | 31,217 | 28,676 | 67,237 | (67,237) | - |
| Total | 150,762 | 200,604 | 58,586 | 409,952 | (80,448) | 329,504 |
| Segment profit (loss) | 9,560 | 14,097 | (171) | 23,486 | (1,495) | 21,991 |

- (Notes) 1. "Eliminations, adjustments and others" includes unallocated items and intersegment eliminations.
 - 2. Except for a few unallocated items, corporate overhead expenses and profit or loss of certain subsidiaries are allocated to each reportable operating segment. These subsidiaries provide indirect services and operational support for the Group's companies included in each reportable operating segment.
 - 3. "Segment profit (loss)" is calculated by deducting cost of goods sold and selling, general and administrative expenses from net sales, and accounting for foreign exchange gains and losses determined by the Group, while excluding adjustments in accordance with IFRS and non-recurring items.
 - 4. For the consolidated third quarter of the year ended March 31, 2020, reclassifications have been made based on operating segment information of the consolidated third quarter of the year ending March 31, 2021.
 - 2. Changes in the accounting policy

Not applicable.

3. Important accounting policy

The accounting policy applied by the Group in preparing these Condensed Consolidated Financial Statements is identical to that applied in preparing the Condensed Consolidated Financial Statements for the previous consolidated fiscal year, except regarding the matter below.

(Share-based payment)

The Group has introduced the Performance-Based Stock Compensation Plan as an equity-settled share-based payment plan for officers from the consolidated second quarter of the fiscal year under review. Under the Plan, services received are measured against the fair value of the Company's shares as of the grant date, and recognized as expense throughout the vesting period. A corresponding amount is recognized as increase of equity. The fair value of the Company's shares as of the grant date is measured based on observable market prices, and the forecast dividends are incorporated in the measurement of the fair value.

In addition, the Group has introduced the Trust-type Employee Shareholding Incentive Plan (hereinafter the "Plan") as a cash-settled share-based payment plan from the consolidated third quarter of the fiscal year under review. Under the Plan, services received are measured against the fair value of the liabilities incurred, and recognized as expense from the grant date to the trust expiration date. A corresponding amount is recognized as increase of liabilities. The fair value of the liabilities is remeasured as of the end of the each period until settlement, and the changes in the fair value are recognized as profit or loss.

4. Additional information

With respect to the impact of COVID-19, the Company anticipated that the impact would continue for around six months from the end of the previous fiscal year, and would be gradually contained thereafter. However, in view of recent conditions, it is difficult to recognize that the situation is gradually contained. The Company has therefore revised its initial forecasts regarding the impact of COVID-19, under the accounting estimates and assumptions that the impact will persist for some time after December 31, 2020, and be gradually contained thereafter. Based on these accounting estimates and assumptions, the Company has determined that the impact of COVID-19 on the cumulative third quarter of the year ending March 31, 2021 is immaterial. However, the Group's financial position and operating results may be greatly affected in the next quarter and the following periods depending on how the situation develops.