Introduction of Utsukushi-no-Kuni brand gift products using an ¥ 1,176.1 billion (FY2020) integrated system Introduction of the first **Expanding our business areas by** SCHAU ESSEN brand extension providing value to meet changing needs Launch of the Sakurahime range as a major brand of Japanese-produced chicken Since its founding in 1942, as the Tokushima Meat Processing Plant, the NH Foods Group has Discovery of a beef mislabeling problem within the NH Foods Group, expanded into a wide variety of categories, including fresh meats, processed foods, seafood, resulting in the enhancement of compliance systems and governance dairy products, and extract seasonings. 1992 By responding to changing food needs and issues, the NH Foods Group has continued products busines to achieve growth in each successive era. Formulation of Vision2030—"Unleash new potentials for protein" 1971 Implemented integration Entered the processed system in Australia foods business 1981 1965 Unleash new potentials for protein Expansion into seafood Expansion into NH Foods Group Vision 2030 1973 processing business fresh meats 1942 Establishment farming business Established Nippon-Ham Fighters Baseball Club [Graph] Total market value [Graph] Net sales 2010s-2020s-Supply of quality protein amid the **Expansion of product lineup in step** Creation of new paths to the future Focus on the future of food Contribution to the evolution of new food Improvement of customer satisfaction food shortages of the postwar era culture through expansion into new food of food through the introduction of 10-20 years into the future with lifestyle diversification through a management commitment categories and overseas markets to being number one in quality high-added-value products No. 1 quality / safety and security Corporate philosophy Delivery of "great tastes" to the dinner table Joy of Eating A stable supply of protein that makes up the body 1940 1990 2000 2010 2020 Rapid economic growth • Liberalization of pork imports •Liberalization of imports of • COVID-19 pandemic • Shift to nuclear family lifestyle Growing consumer pressure for • UN Sustainable Development Summit

Innovative products and services \\\\\



1965 Fresh Meats

Westernization of the Japanese diet

Entry into the farming business,

full-scale launch of the fresh meats business Our vertical integration system is the key to the NH

Foods Group's ability to supply safe, high-quality meats reliably. The farming business, which we launched in 1965, forms the upstream part of this system. We continued to expand the scale of this business until the 1990s, and today our chicken production company Nippon White Farm and our pork producer Interfarm both boast the highest production volumes in Japan.



1977 Overseas Start of overseas business

• Growth of the restaurant

In 1977, we commenced our overseas business expansion with the acquisition of the North American company Day-Lee Meats, Inc*. This company now plays an important role that encompasses local sales of proceeded meats, procurement of fresh meat for export to Japan, and exports to third countries. In 1987, we expanded into processing plant operation under a strategy that anticipated the liberalization of beef imports, and in 1988, we acquired Whyalla Feedlot in Australia, paving the way for the creation of an integration system for beef.

* Now Day-Lee Foods, Inc.



• Shift of women into the paid

1985 Processed Foods

Launch of SCHAU ESSEN coarse-ground pork wieners for authentic sausage aficionados

beef and oranges

Growth of the ready-made

Schau Essen of pork wieners was developed in response to demand from consumers seeking authentic gourmet sausages. Using a German manufacturing method, we made the sausages by filling sheep casings with coarse-ground pork, which at the time was new to most Japanese consumers, and then smoking them. This totally new product became a major hit thanks to its unique crisp texture and soon claimed the biggest share of the market as a flagship brand for NH Foods Ltd.



improved food safety and reliability

• Japan's first BSE outbreak

1997 Processed Food Launch of the Apilight range of allergen-free products

2006

In 1996 we began to research food allergies, and in 1997 we launched the *Apiliaht* range of allergen-free products. The creation of these products was inspired by comments received by our consumer support desk from people pleading with us to develop foods that could be given safely to children with food allergies. While expanding the product range, we have also developed test kits and continued to provide information



Signing of the Paris Agreement

2002 Fresh Meats Launch of the Sakurahime Japanese chicken brand, expansion of brand meats business

With its translucent pink color, Sakurahime chicken contains over three times more vitamin F* and has a much fainter odor than standard chicken. Developed in 2002 under our vertical integration system, it has become a flagship brand for the NH Foods Group. We have continued to introduce our own meat brands, including *Mugikomachi* domestic pork.

* Based on a comparison with the 2015 value in the Standard Tables of Food Composition in Japan



2020 Processed Foods Responding to expanding

demand for meat substitutes

Demand for meat substitutes is expanding for a variety of reasons, including concerns about food shortages, environmental awareness, and health consciousness. In 2020, the NH Foods Group launched a number of plant-based products under the NatuMeat brand. Made from soybeans and konjak instead of meat, the range includes sausages, ham, and hamburgers. We are also engaged in research and development in preparation of the future introduction of cultured meats.

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