

Business Results for the Second Quarter of FY2022/3(abridged version)

【FY2022/3 2Q Results and Full year Forecasts】

(Consolidated)

(¥ million, %)

		FY2021/3		FY2022/3						
		2Q Results	First half Results	2Q Result	First half Result	First half Variance	First half Variance(%)	Full year Forecasts as of 1Q	Full year Forecasts as of 2Q	Variance
Consolidated	Net Sales	294,179	573,484	308,418	603,365	29,881	5.2	1,180,000	1,180,000	0
	Processed Foods Business Division	122,141	236,506	124,735	243,000	6,494	2.7	—	—	—
	Fresh Meats Business Division	163,677	324,174	167,230	329,829	5,655	1.7	—	—	—
	Overseas Business Division	55,493	111,245	67,341	127,783	16,538	14.9	—	—	—
	Others	4,108	6,328	3,828	8,236	1,908	30.2	—	—	—
	Eliminations and adjustments	(51,240)	(104,769)	(54,716)	(105,483)	(714)	0.7	—	—	—
	Business profit	12,693	21,923	11,827	24,252	2,329	10.6	48,000	48,000	0
	Processed Foods Business Division	3,694	6,448	3,674	6,997	549	8.5	15,000	15,000	0
	Fresh Meats Business Division	9,732	18,261	8,285	17,809	(452)	(2.5)	37,000	37,000	0
	Overseas Business Division	612	502	857	628	126	25.1	500	1,000	500
	Others	60	(351)	54	431	782	—	(1,200)	(1,550)	(350)
	Eliminations and adjustments	(1,405)	(2,937)	(1,043)	(1,613)	1,324	—	(3,300)	(3,420)	(120)
	Income before income tax	15,695	28,730	13,300	28,039	(691)	(2.4)	43,000	43,000	0
	Income tax expense	5,944	9,916	3,599	8,342	(1,574)	(15.9)	13,500	13,500	0
	Profit attributable to owners of parent	10,092	19,476	9,698	19,604	128	0.7	30,000	30,000	0

* Since the first quarter of the fiscal year ending March 2022, we have been disclosing the Baseball Club and the New Businesses as “Others” to expand into new business domains.

* Since the first quarter of the fiscal year ending March 2022, we have changed the method of calculating sales to better reflect the results of our reporting segments.

【Capital expenditures, depreciation and amortization】

(Consolidated)

(¥ million, %)

Division	FY2021/3 First half Results	FY2022/3			
		First half Results	Variance	Variance(%)	Full year Forecast
Total capital expenditures	40,295	25,490	(14,805)	(36.7)	98,600
Processed Foods Business Division	8,722	4,872	(3,850)	(44.1)	16,680
Fresh Meats Business Division	4,821	5,834	1,013	21.0	23,160
Overseas Business Division	2,785	1,436	(1,349)	(48.4)	6,620
Other facilities	23,967	13,347	(10,620)	(44.3)	52,140
Depreciation and amortization	16,837	17,985	1,148	6.8	34,600

【Progress of Medium-Term Management Plan2023】

(¥ million, %)

	Medium-Term Management Plan2023 Forecasts
Total capital expenditures	248,000
Processed Foods Business Division	45,700
Fresh Meats Business Division	78,100
Overseas Business Division	18,800
Other facilities	105,400
Depreciation and amortization	112,600

【Breakdown of Overseas Business Division】

(¥ million, %)

		FY2020/3			FY2021/3							
		2Q results	First half Result	First half Net sales(%)	2Q Results	First half Result	First half Net sales(%)	First half Variance	First half Variance(%)	Full year Forecasts as of 1Q	Full year Forecasts as of 2Q	Variance
Overseas Business Division	Net Sales	55,493	111,245	—	67,341	127,783	—	16,538	14.9	—	—	—
	External Customer Net Sales	28,609	54,803	49.3%	35,011	65,878	51.6%	11,075	20.2	—	—	—
	Intersegment	26,884	56,442	50.7%	32,330	61,905	48.4%	5,463	9.7	—	—	—
	Business Profit	612	502	—	857	628	—	126	25.1	500	1,000	500
Australia	Net Sales	20,758	40,085	—	26,188	47,889	—	7,804	19.5	—	—	—
	External Customer Net Sales	17,650	33,454	83.5%	22,585	40,978	85.6%	7,524	22.5	—	—	—
	Intersegment	3,108	6,631	16.5%	3,603	6,911	14.4%	280	4.2	—	—	—
	Business Profit	(162)	(576)	—	756	529	—	1,105	—	(40)	1,180	1,220
Americas	Net Sales	21,744	42,853	—	26,159	49,823	—	6,970	16.3	—	—	—
	External Customer Net Sales	5,424	10,256	23.9%	6,609	12,588	25.3%	2,332	22.7	—	—	—
	Intersegment	16,320	32,597	76.1%	19,550	37,235	74.7%	4,638	14.2	—	—	—
	Business Profit	1,117	1,858	—	563	653	—	(1,205)	(64.9)	1,420	1,150	(270)
Asia & Europe	Net Sales	13,340	29,150	—	15,504	30,971	—	1,821	6.2	—	—	—
	External Customer Net Sales	5,534	11,093	38.1%	5,817	12,312	39.8%	1,219	11.0	—	—	—
	Intersegment	7,806	18,057	61.9%	9,687	18,659	60.2%	602	3.3	—	—	—
	Business Profit	(115)	(305)	—	(242)	(94)	—	211	—	70	(380)	(450)

* IFRS has been applied since the first quarter of the fiscal year ending March 2019.

* Operating income is calculated by deducting cost of sales and selling, general and administrative expenses from net sales, taking into account foreign exchange gains and losses determined by our group. Adjustments to IFRS and non-recurring items are also excluded.

【Sales Results】

(¥ million, %)

	FY2021/3		FY2022/3							
	2Q Results	First half Results	2Q Results	First half Results	First half Variance	First half Variance(%)	First half Volume Variance (%)	Full year Forecasts as of 1Q	Full year Forecasts as of 2Q	Variance
Hams and sausages	32,939	64,643	33,083	63,874	(769)	(1.2)	0.5	132,500	127,500	(5,000)
Processed foods	55,066	108,111	58,391	115,817	7,706	7.1	2.5	223,600	225,600	2,000
Fresh meats	167,880	330,147	176,391	345,615	15,468	4.7	(1.4)	674,300	677,300	3,000
Beef	65,632	127,096	72,319	137,743	10,647	8.4	(7.7)	260,400	265,400	5,000
Pork	57,968	114,515	57,376	112,368	(2,147)	(1.9)	(0.5)	223,600	224,600	1,000
Chicken	38,636	78,386	41,910	85,786	7,400	9.4	1.8	169,600	168,600	(1,000)
Other fresh meats	5,644	10,150	4,786	9,718	(432)	(4.3)	(4.1)	20,700	18,700	(2,000)
Marine products	19,397	35,239	20,843	38,340	3,101	8.8	(0.9)	77,300	77,300	0
Dairy products	8,232	16,232	8,489	17,120	888	5.5	(0.5)	32,100	32,100	0
Others	10,665	19,112	11,221	22,599	3,487	18.2	–	40,200	40,200	0
Total	294,179	573,484	308,418	603,365	29,881	5.2	–	1,180,000	1,180,000	0