Financial data



Consolidated Financial Statements (past ten years)

NH Foods Ltd. and Subsidiaries											
For the Years Ended March 31	USGAAP				IFRS						(¥ million)
	3/15	3/16	3/17	3/18	3/18	3/19	3/20	3/21	3/22	3/23	3/24
Net sales	1,199,956	1,229,324	1,202,293	1,269,201	1,258,463	1,234,180	1,229,826	1,106,351	1,151,886	1,259,792	1,303,432
Operating income	47,770	49,207	53,802	49,218	_	_	_	_	_	_	_
Profit before tax [Net profit for the period from continuing operations before income taxes, etc.]	43,797	35,309	49,112	50,455	52,798	30,267	27,039	47,604	51,760	22,162	40,599
Profit attributable to owners of the parent [Net profit attributable to owners of the parent]	31,048	21,779	35,004	37,147	37,552	19,561	19,214	32,616	48,049	16,637	28,078
Business profit	_	_	_	_	50,589	38,311	43,772	52,426	48,116	25,596	44,939
Total assets	661,567	682,855	720,276	755,076	734,528	741,388	768,861	825,405	909,213	937,155	958,237
Total equity attributable to owners of the parent	353,664	356,353	404,126	440,793	417,982	401,014	404,414	433,595	479,069	492,913	527,503
Interest-bearing liabilities	136,758	154,583	138,284	110,948	111,401	147,009	176,493	193,750	211,407	242,055	214,852
Cash flows from operating activities	29,681	52,535	65,254	54,626	53,284	30,844	65,464	82,518	33,387	11,331	86,586
Cash flows from investing activities	(31,517)	(49,139)	(38,271)	(49,006)	(48,194)	(45,110)	(36,728)	(57,827)	(22,837)	(63,677)	(39,224)
Free cash flow	(1,836)	3,396	26,983	5,620	5,090	(14,266)	28,736	24,691	10,550	(52,346)	47,362
Cash flows from financing activities	(17,187)	8,182	(11,439)	(27,508)	(27,110)	2,932	(3,077)	(14,934)	(12,162)	28,417	(53,189)
Capital expenditures	35,694	36,799	43,765	41,466	41,201	47,820	35,759	67,161	57,537	59,124	44,157
Depreciation and amortization	18,951	19,445	19,765	21,234	20,714	22,417	23,961	21,679	23,623	25,472	26,686
Per share amounts											
Basic earnings per share											
[Basic net profit per share attributable to owners of the parent]											
Continuing operations (¥)	¥297.70	¥245.56	¥343.59	¥348.46	¥352.26	¥183.21	¥186.70	¥311.13	¥381.91	¥176.27	¥273.70
Discontinued operations (¥)	¥7.16	(¥31.72)	(¥0.12)			_	_	¥6.84	¥88.01	(¥13.83)	¥1.00
Total (¥)	¥304.86	¥213.84	¥343.47	¥348.46	¥352.26	¥183.21	¥186.70	¥317.97	¥469.92	¥162.44	¥273.70
Diluted earnings per share [Diluted earnings per share for the period attributable to owners of the parent]											
Continuing operations (¥)	¥279.50	¥230.61	¥322.66	¥342.07	¥350.00	¥181.48	¥186.64	¥311.05	¥381.82	¥176.25	_
Discontinued operations (¥)	¥6.72	(¥29.72)	(¥0.12)	_	_	_	_	¥6.84	¥87.99	(¥13.83)	_
Total (¥)	¥286.22	¥200.89	¥322.54	¥342.07	¥350.00	¥181.48	¥186.64	¥317.89	¥469.81	¥162.42	_
Total equity per share attributable to owners of the parent (¥)	¥3,472.37	¥3,498.72	¥3,832.95	¥4,100.70	¥3,888.48	¥3,896.64	¥3,929.43	¥4,243.70	¥4,681.82	¥4,808.70	¥5,138.81
Cash dividends (¥)	¥46.00	¥33.00	¥52.00	¥53.00	¥53.00	¥90.00	¥90.00	¥94.00	¥102.00	¥110.00	¥119.00
Financial indicators											
Business profit ratio (%)	_	_			4.0	3.1	3.6	4.6	4.0	2.2	3.5
Operating profit ratio (%)	4.0	4.0	4.5	3.9	_	_	_	_	_		_
Return on equity (ROE) (%)	9.2	6.1	9.2	8.8	9.4	4.8	4.8	7.8	10.5	3.4	5.5
Return on invested capital (ROIC) (%)	6.4	6.5	7.0	6.2	6.6	4.9	5.3	5.9	5.0	2.4	4.1
Total equity attributable to owners of the parent ratio [Total equity ratio] (%)	53.5	52.2	56.1	58.4	56.9	54.1	52.6	52.5	52.7	52.6	55.0
Interest-bearing liabilities / Equity ratio [Equity ratio] (Times)	0.39	0.43	0.34	0.25	0.27	0.37	0.44	0.45	0.44	0.49	0.41
Interest coverage ratio (Times)	24.2	35.1	57.4	44.7	43.1	24.2	40.6	61.6	27.9	6.3	41.1
Payout ratio (consolidated) (%)	30.2	30.9	30.3	30.4	30.1	49.1	48.2	29.6	21.7	67.7	43.5

Financial data

Notes:

- 1. NH Foods Ltd. has voluntarily applied International Financial Reporting Standards (IFRS) to consolidated financial statements for the first quarter of the fiscal year ended March 31, 2019. Where items differ from the USGAAP or IFRS standards, the corresponding USGAAP item is shown in [].
- 2. Figures have been rounded to the nearest unit.
- 3. As of April 1, 2018, NH Foods Ltd. carried out a share consolidation at a ratio of one share for each two shares of common stock.
 Total NH Foods Ltd. shareholders' equity per share, basic earnings per share attributable to NH Foods Ltd. shareholders and diluted earnings per share attributable to NH Foods Ltd. shareholders were computed on the assumption that the share consolidation was carried out at the beginning of the fiscal year ended March 31, 2015.
 Cash dividends represent the actual payment prior to the relevant share consolidation.
- 4. Operating income represents net sales less cost of goods sold and selling, general and administrative expenses.
- 5. Starting from the fiscal year ended March 31, 2020, NH Foods Group discloses business profit (calculated by deducting the cost of goods sold, and selling, general and administrative expenses from net sales, and making adjustments of currency gains and losses as determined by the Group, adjustments in accordance with IFRS, and adjustments of non-recurring items) in place of the operating income results disclosed previously. The purpose of this change is to provide a clear indication of profit earned through business activities.

 The figures for the fiscal years ended March 31, 2018 and March 31, 2019 have been restated retroactively.
- 6. Interest-bearing liabilities under USGAAP consists of short-term bank loans, current maturities of long-term debt and long-term debt, less current maturities (including zero coupon convertible bonds) in the consolidated balance sheets.
- $\label{eq:capital} \textbf{7.} \quad \text{Capital expenditures represent additions to tangible and intangible fixed assets.}$

Because it has been decided not to include increases in right-of-use assets in capital expenditures, the figures for the fiscal years ending March 2020 through March 2023 have been retroactively adjusted.

- 8. Depreciation and amortization consist of depreciation of tangible fixed assets and amortization of intangible fixed assets.
 - Because it has been decided not to include amortization of right-of-use assets in depreciation and amortization,
 - the figures for the fiscal years ending March 2020 through March 2023 have been retroactively adjusted.
- 9. ROE (%) = Profit attributable to owners of the parent / Average total equity attributable to owners of the parent x 100 Free cash flow (million yen) = Cash flows provided by operating activities + Cash flows used in investing activities Total equity attributable to owners of the parent ratio (%) = Total equity attributable to owners of the parent / Total assets x 100 Interest-bearing liabilities/equity ratio (times) = Interest-bearing liabilities / Total equity attributable to owners of the parent Interest coverage ratio (times) = Cash flows provided by operating activities / Interest paid
- 10. In the fiscal year ended March 2022, we sold our entire shareholding in Marine Foods Corporation, a consolidated subsidiary.
 - As result, Marine Foods Corporation and its subsidiaries, etc., are now classified as non-continuous businesses.
 - The ratio of business profit to net sales was calculated using business profit after adjustment for discontinued operations (¥50,532 million in the fiscal year ended March 31, 2021).
 - Please refer to Note 11 for business profit after adjustment for discontinued operations in the fiscal year ended March 31, 2022.
- 11. In the fiscal year ended March 31, 2023, we decided to sell our entire shareholding in our consolidated subsidiary, Breeders & Packers Uruguay S.A., to Minerva S.A. As a result, Breeders & Packers Uruguay S.A. is now classified as a discontinued operation. Net sales and profit for the period before income tax for the fiscal years ended March 31, 2023 and March 31, 2022 are therefore shown as the amounts for continuing operations, excluding discontinued operations.
 - The ratio of business profit to net sales was calculated using business profit after adjustment for discontinued operations (¥45,987 million in the fiscal year ended March 31, 2024, ¥28,191 million in the fiscal year ended March 31, 2023, ¥46,222 million in the fiscal year ended March 31, 2022).

Consolidated Financial Summary

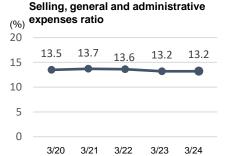
Profitability Indicators

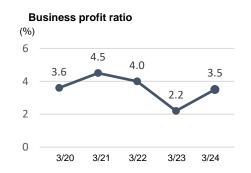
(%)

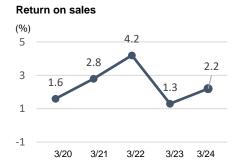
	3/20	3/21	3/22	3/23	3/24
Gross profit ratio	16.7	18.0	17.3	14.1	15.6
Selling, general and administrative expenses ratio	13.5	13.7	13.6	13.2	13.2
Business profit ratio	3.6	4.5	4.0	2.2	3.5
Return on sales *1	1.6	2.8	4.2	1.3	2.2

^{*1} Return on sales (%) = Profit attributable to Owners of The Parent/Net sales×100







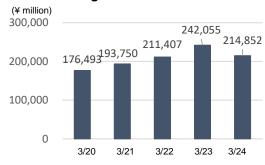


Total Assets, Total Equity attributable to Owners of The Parent and Interest-Bearing Liabilities

(¥ million)

	3/20	3/21	3/22	3/23	3/24
Total assets	768,861	825,405	909,213	937,155	958,237
Total equity attributable to owners of the parent	404,414	433,595	479,069	492,913	527,503
Interest-bearing liabilities	176,493	193,750	211,407	242,055	214,852

Interest-bearing liabilities

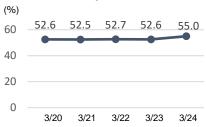


Stability and Liquidity Indicators

	3/20	3/21	3/22	3/23	3/24
Total equity attributable to owners of the parent ratio (%) *1	52.6	52.5	52.7	52.6	55.0
Interest-bearing liabilities/equity ratio (Times) *2	0.44	0.45	0.44	0.49	0.41
Interest-bearing liabilities/cash flow ratio (%) *3	37.1	42.6	15.8	4.7	40.3
Interest coverage ratio (Times) *4	40.6	61.6	27.9	6.3	41.1

- *1 Total equity attributable to owners of the parent ratio [NH Foods Ltd. shareholders' equity ratio] (%) = Total equity attributable to owners of the parent/Total assets×100
- *2 Interest-bearing liabilities/equity ratio (Times) = Interest-bearing liabilities/Total equity attributable to owners of the parent
- *3 Interest-bearing liabilities/cash flow ratio (%) = Net cash provided by operating activities/Interest-bearing liabilities×100
- *4 Interest coverage ratio (Times) = Net cash provided by operating activities/Interest paid

Total equity attributable to owners of the parent ratio



Interest-bearing liabilities/ equity ratio



Interest coverage ratio



Return Indicators

(%)

	3/20	3/21	3/22	3/23	3/24
Return on equity (ROE) *5	4.8	7.8	10.5	3.4	5.5
Return on invested capital (ROIC) *6	5.3	5.9	5.0	2.4	4.1

- *5 Return on equity (ROE) (%) = Profit attributable to owners of the parent/Average total equity attributable to owners of the parentx100
- *6 Return on invested capital (ROIC) (%) = Invested capital turnover × Business profit rate × (1 Tax rate)

Return on equity (ROE)



Return on invested capital (ROIC)



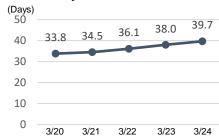
Efficiency Indicators

	3/20	3/21	3/22	3/23	3/24
Inventory turnover (Times) *1	10.8	10.6	10.1	9.6	9.2
Total assets turnover (Times) *2	1.6	1.5	1.3	1.3	1.4
Inventory turnover (Days) *3	33.8	34.5	36.1	38.0	39.7

- Inventory turnover (Times) = Net sales/Average inventories
- Total assets turnover (Times) = Net sales/Average total assets
- Inventory turnover (Days) = 365/Inventories turnover

Inventory turnover Total assets turnover (Times) (Times) 2.5 10 1.6 1.5 10.6 1.4 10.1 1.3 1.3 1.5 0.5 (0.5)3/21 3/22 3/23 3/24 3/20 3/21 3/22 3/23 3/24

Inventory turnover

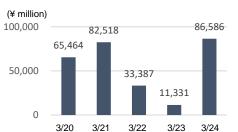


Cash Flows (¥ million)

					(
	3/20	3/21	3/22	3/23	3/24
Cash flows from operating activities	65,464	82,518	33,387	11,331	86,586
Cash flows from investing activities	(36,728)	(57,827)	(22,837)	(63,677)	(39,224)
Free cash flow *4	28,736	24,691	10,550	(52,364)	47,362
Cash flows from financing activities	(3,077)	(14,934)	(12,162)	28,417	(53,189)
Cash and cash equivalents at end of the year	72,399	83,831	85,374	64,986	65,465

Free cash flow = Net cash from operating activities + Net cash from investing activities

Cash flows from operating activities

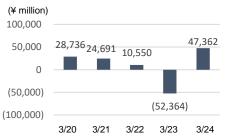


(¥ million) 0

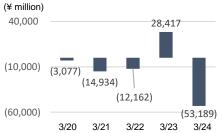
Cash flows from investing activities



Free cash flow



Cash flows from financing activities

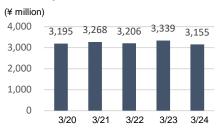


R&D, Capital Expenditures, Depreciation and Amortization

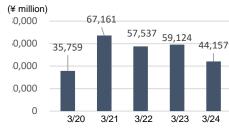
(¥ million)

	3/20	3/21	3/22	3/23	3/24
R&D expenditures	3,195	3,268	3,206	3,339	3,155
Capital expenditures	35,759	67,161	57,537	59,124	44,157
Depreciation and amortization	23,961	21,679	23,623	25,472	26,686

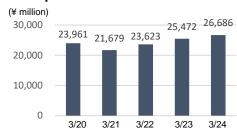
R&D expenditures



Capital expenditures



Depreciation and amortization

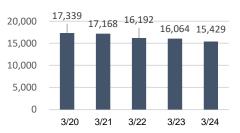


Other Data

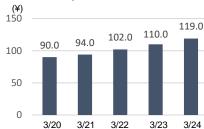
	3/20	3/21	3/22	3/23	3/24
Number of employees (consolidated)	17,339	17,168	16,192	16,064	15,429
Average number of temporary employees	12,791	12,222	11,457	10,986	10,483
Dividend per share (¥) *1	90.0	94.0	102.0	110.0	119.0
Payout ratio (consolidated) (%)	48.2	29.6	21.7	67.7	43.5
Stock price					
High (¥)	4,940	5,100	5,100	4,370	5,449
Low (¥)	2,900	3,220	3,220	3,490	3,765

^{*1} Cash dividends represent the actual payment prior to the relevant share consolidation.

Number of employees (consolidated)



Dividend per share





Segment Information

By Operating Segment (¥ million)

Vet sales (1) External customers (2) Intersegment Gegment expenses Gegment profit Assets Depreciation and amortization Capital expenditures Vet sales (1) External customers (2) Intersegment Gegment expenses Gegment profit Assets Depreciation and amortization	3/20 498,781 473,953 24,828 485,413 13,368 293,662 11,168 16,995 685,630 612,545 73,085 653,597	3/21 489,362 463,526 25,836 471,385 17,977 308,769 11,720 26,032 656,668 591,576	3/22 496,700 469,953 26,747 482,021 14,679 271,700 12,666 11,038 683,301	3/23 417,738 390,397 27,341 412,720 5,018 278,588 12,234 10,730 750,109	3/24 431,233 402,029 29,204 421,503 9,730 281,634 12,389 9,793
(1) External customers (2) Intersegment Segment expenses Segment profit Assets Depreciation and amortization Capital expenditures Net sales (1) External customers (2) Intersegment Segment expenses Segment profit Assets	473,953 24,828 485,413 13,368 293,662 11,168 16,995 685,630 612,545 73,085	463,526 25,836 471,385 17,977 308,769 11,720 26,032 656,668 591,576	469,953 26,747 482,021 14,679 271,700 12,666 11,038 683,301	390,397 27,341 412,720 5,018 278,588 12,234 10,730	402,029 29,204 421,503 9,730 281,634 12,389 9,793
(2) Intersegment Segment expenses Segment profit Assets Depreciation and amortization Capital expenditures Net sales (1) External customers (2) Intersegment Segment expenses Segment profit Assets	24,828 485,413 13,368 293,662 11,168 16,995 685,630 612,545 73,085	25,836 471,385 17,977 308,769 11,720 26,032 656,668 591,576	26,747 482,021 14,679 271,700 12,666 11,038 683,301	27,341 412,720 5,018 278,588 12,234 10,730	29,204 421,503 9,730 281,634 12,389 9,793
Segment expenses Segment profit Assets Depreciation and amortization Capital expenditures det sales (1) External customers (2) Intersegment Segment expenses Segment profit Assets	485,413 13,368 293,662 11,168 16,995 685,630 612,545 73,085	25,836 471,385 17,977 308,769 11,720 26,032 656,668 591,576	482,021 14,679 271,700 12,666 11,038 683,301	27,341 412,720 5,018 278,588 12,234 10,730	421,503 9,730 281,634 12,389 9,793
Segment profit Assets Depreciation and amortization Capital expenditures det sales (1) External customers (2) Intersegment Segment expenses Segment profit Assets	13,368 293,662 11,168 16,995 685,630 612,545 73,085	17,977 308,769 11,720 26,032 656,668 591,576	14,679 271,700 12,666 11,038 683,301	5,018 278,588 12,234 10,730	9,730 281,634 12,389 9,793
Assets Depreciation and amortization Depreciation Depreciat	13,368 293,662 11,168 16,995 685,630 612,545 73,085	17,977 308,769 11,720 26,032 656,668 591,576	14,679 271,700 12,666 11,038 683,301	5,018 278,588 12,234 10,730	281,634 12,389 9,793
Assets Depreciation and amortization Depreciation Depreciat	293,662 11,168 16,995 685,630 612,545 73,085	308,769 11,720 26,032 656,668 591,576	271,700 12,666 11,038 683,301	278,588 12,234 10,730	12,389 9,793
Capital expenditures Net sales (1) External customers (2) Intersegment Segment expenses Segment profit Assets	11,168 16,995 685,630 612,545 73,085	11,720 26,032 656,668 591,576	12,666 11,038 683,301	12,234 10,730	9,793
Capital expenditures Net sales (1) External customers (2) Intersegment Segment expenses Segment profit Assets	16,995 685,630 612,545 73,085	26,032 656,668 591,576	11,038 683,301	10,730	9,793
let sales (1) External customers (2) Intersegment Segment expenses Segment profit	685,630 612,545 73,085	656,668 591,576	683,301		
(1) External customers (2) Intersegment Segment expenses Segment profit	612,545 73,085	591,576			780,596
(2) Intersegment Segment expenses Segment profit Assets	73,085		621,531	685,332	719,861
Segment expenses Segment profit Assets		65,092	61,770	64,777	60,735
Segment profit Assets	000,001	615,425	585,958	721,027	746,570
Assets	32,033	41,243	35,573	29,082	34,026
	342.144	341.364	364,830	410,977	422,583
	7,752	8,012	8,705	9,157	9,013
Capital expenditures	11.735	15,966	17,083	19,273	25,896
Vet sales	254,649	223,649	267,623	321.429	289,964
(1) External customers	129,374	112,155	142,799	186,449	167,985
					121,979
					287,504
					2.460
					168,887
					3,720
	<u> </u>				7,199
					23,866
					20,664
					3,202
<u> </u>					21,946
0 1 7				\/	1,920
					75,744
			-		2,202
					777
					1,314,055
	1,229,826	1,176,101	1,246,442	1,289,995	1,314,055
					1,269,116
					44,939
					958,237
Depreciation and amortization					39,661
Capital expenditures	47,802	82,902			60,939
Net sales	_	_	(94,556)	(30,203)	(10,623
. 7	_	_	(94,556)	(30,203)	(10,623
	_	_	_	_	-
	_	_	(92,662)	(32,798)	(11,581
Segment profit (loss)	_	_	(1,894)	2,595	958
Assets	_	_	_	-	-
Depreciation and amortization		_	(1,724)	(664)	-
Capital expenditures	_	_	(1,121)	(360)	(90
let sales		_	1,151,886	1,259,792	1,303,432
(1) External customers	_	_	1,151,886	1,259,792	1,303,432
(2) Intersegment	_	_	_		-
Segment expenses	_	_	1,105,664	1,231,601	1,257,535
	_	_			45,897
	_	_			958,237
	_	_			39,661
Capital expenditures			79,274	01,110	33,001
	(2) Intersegment Segment expenses Segment profit (loss) Assets Depreciation and amortization Capital expenditures Alet sales (1) External customers (2) Intersegment Segment expenses Segment profit (loss) Assets Depreciation and amortization Capital expenditures Alet sales (1) External customers (2) Intersegment Segment expenses Segment profit Segment expenses Segment profit Segment expenses Segment profit Sests Depreciation and amortization Capital expenditures Alet sales (1) External customers (2) Intersegment Segment expenses Segment profit (loss) Assets Depreciation and amortization Capital expenditures Segment expenses Segment expenses Segment profit (loss) Assets Depreciation and amortization Capital expenditures Alet sales (1) External customers (2) Intersegment Segment expenses Segment expenses Segment expenses Segment expenses Segment expenses Segment profit Segment expenses Segment profit Segment expenses Segment profit Sests	(2) Intersegment 125,275 Segment expenses 252,799 Segment profit (loss) 1,850 Inspectation 1,850 Inspectation 3,115 Inspectation 3,115 Inspectation 6,032 Inspectation 6,032 Inspectation 16,553 (1) External customers 13,288 (2) Intersegment 3,265 Inspectation 269 Inspectation 269 Inspectation 269 Inspectation 269 Inspectation 269 Intersegment 1,092 Intersegment 1,229,826 (2) Intersegment 1,229,826 (3) Intersegment 1,229,826 Intersegment expenses 1,186,054 Intersegment expenses	(2) Intersegment 125,275 111,494 Segment expenses 252,799 223,753 Segment profit (loss) 1,850 (104) Insert of the profit (loss) 115,226 123,427 Sepreciation and amortization 3,115 3,126 Capital expenditures 6,032 4,955 Set sales 16,553 11,758 (1) External customers 13,288 8,581 (2) Intersegment 3,265 3,177 Segment expenses 15,992 13,536 Segment profit (loss) 561 (1,778) Assets 29,377 27,535 Depreciation and amortization 269 258 Capital expenditures 1,092 19,181 Let sales 1,229,826 1,176,101 (1) External customers 1,229,826 1,176,101 (2) Intersegment — — Segment profit 43,772 52,426 Assets 768,861 825,405 Segment profit (loss) — — <t< td=""><td>(2) Intersegment 125,275 111,494 124,824 Segment expenses 252,799 223,753 265,214 Segment profit (loss) 1,850 (104) 2,409 Sestes 115,226 123,427 159,029 Depreciation and amortization 3,115 3,126 3,482 Capital expenditures 6,032 4,955 3,321 Set sales 16,553 11,758 13,809 (1) External customers 13,288 8,581 10,631 (2) Intersegment 3,265 3,177 3,178 Segment expenses 15,992 13,536 15,378 Segment profit (loss) 561 (1,778) (1,569) Sests 29,377 27,535 50,421 Depreciation and amortization 269 258 276 Acapital expenditures 1,092 19,181 21,806 Set sales 1,229,826 1,176,101 1,246,442 (2) Intersegment — — — Segment profit 43,772 52,426 48,116 Sessets 768,861</td></t<> <td>(2) Intersegment 125,275 111,494 124,824 134,980 beginnent expenses 252,799 223,753 265,214 326,465 segment profit (loss) 1,850 (104) 2,409 (5,036) beginnent profit (loss) 1,850 (104) 2,409 (5,036) beginnent profit (loss) 1,850 (104) 2,409 (5,036) beginnent profit (loss) 115,226 123,427 159,029 162,728 bepreciation and amortization 3,115 3,126 3,482 4,076 capital expenditures 6,032 4,955 3,321 4,000 let sales 11,553 11,758 13,809 17,052 (1) External customers 13,288 8,581 10,631 13,818 (2) Intersegment 3,265 3,177 3,178 3,234 beginnent expenses 15,992 13,536 15,378 17,535 beginnent profit (loss) 561 (1,778) (1,569) (483) beginnent profit (loss) 561 (1,76,101 1,246,442 1,289,995) (2) Intersegment 51,229,826 1,176,101 1,246,442 1,289,995 (2) Intersegment 51,229,826 1,176,101 1,246,442 1,289,995 (2) Intersegment profit 43,772 52,426 48,116 25,596 beginnent profit (loss) 50,000 83,000</td>	(2) Intersegment 125,275 111,494 124,824 Segment expenses 252,799 223,753 265,214 Segment profit (loss) 1,850 (104) 2,409 Sestes 115,226 123,427 159,029 Depreciation and amortization 3,115 3,126 3,482 Capital expenditures 6,032 4,955 3,321 Set sales 16,553 11,758 13,809 (1) External customers 13,288 8,581 10,631 (2) Intersegment 3,265 3,177 3,178 Segment expenses 15,992 13,536 15,378 Segment profit (loss) 561 (1,778) (1,569) Sests 29,377 27,535 50,421 Depreciation and amortization 269 258 276 Acapital expenditures 1,092 19,181 21,806 Set sales 1,229,826 1,176,101 1,246,442 (2) Intersegment — — — Segment profit 43,772 52,426 48,116 Sessets 768,861	(2) Intersegment 125,275 111,494 124,824 134,980 beginnent expenses 252,799 223,753 265,214 326,465 segment profit (loss) 1,850 (104) 2,409 (5,036) beginnent profit (loss) 1,850 (104) 2,409 (5,036) beginnent profit (loss) 1,850 (104) 2,409 (5,036) beginnent profit (loss) 115,226 123,427 159,029 162,728 bepreciation and amortization 3,115 3,126 3,482 4,076 capital expenditures 6,032 4,955 3,321 4,000 let sales 11,553 11,758 13,809 17,052 (1) External customers 13,288 8,581 10,631 13,818 (2) Intersegment 3,265 3,177 3,178 3,234 beginnent expenses 15,992 13,536 15,378 17,535 beginnent profit (loss) 561 (1,778) (1,569) (483) beginnent profit (loss) 561 (1,76,101 1,246,442 1,289,995) (2) Intersegment 51,229,826 1,176,101 1,246,442 1,289,995 (2) Intersegment 51,229,826 1,176,101 1,246,442 1,289,995 (2) Intersegment profit 43,772 52,426 48,116 25,596 beginnent profit (loss) 50,000 83,000

Notes:

- Depreciation and amortization consist of depreciation of property, plant and equipment and amortization of intangible assets.
- Capital expenditures represent the additions to property, plant and equipment and intangible assets.
- 3. Since the fiscal year ended March 31, 2020, the new "segment profit" has been calculated by deducting the cost of goods sold and selling, general and administrative expenses from net sales, and accounting for foreign exchage gains and losses determined by the Group, while excluding adjustments in accordance with IFRS and non-recurring items. Since the fiscal year ended March 31, 2018, "segment profit" has been presented by applying the new calculation method from the viewpoint of the comparability with the fiscal year ended March 31, 2020.
- The consolidated figures were calculated by deducting eliminations, adjustments and others from the results for each business division.
- 5. From the first quarter of the fiscal year ending March 2022, the Company has classified the team business and new business into "Other" for the purpose of expanding into new business areas. In addition, from the first quarter of the fiscal year ending March 2022, we have changed the method of calculating sales in order to more appropriately reflect the performance of the reporting segment. Regarding this change, the figures before the previous fiscal year have been retroactively revised. However, the figures before the fiscal year ended March 2020 have not been audited.
- 6. Net sales and profits (losses), etc., and capital expenditure for the seafood business of The Marine Foods Corporation and its subsidiaries, etc., which are included in the results for Processed Foods Business Division, have been reallocated as part of the transfer of The Marine Foods Corporation to the discontinued business category. This discontinued business is included in the results for Processed Foods Business Division as the reporting segment. However, the results for the fiscal year ended March 2021 and earlier years have not been adjusted retrospectively.
- March 2021 and earlier years have not been adjusted retrospectively.

 Net sales and profits (losses), etc., and capital expenditure relating to Breeders & Packers Uruguay S.A., which is included in our overseas business operations, have been transferred to discontinued operations. Discontinued operations are included in the Overseas Business Division reporting segment.

However, the results for the fiscal year ended March 31, 2021 and earlier years have not been adjusted retrospectively.

By Geographical Area

(¥ million)

		3/20	3/21	3/22	3/23	3/24
Asia & Europe	Net sales	73,898	56,423	64,771	66,376	55,823
	(1) External customers	25,869	23,324	26,301	32,466	31,256
	(2) Intersegment	48,029	33,099	38,470	33,910	24,567
	Segment profit (loss)	809	(818)	(428)	(1,180)	1,525
Americas	Net sales	84,547	88,050	100,486	123,759	126,717
	(1) External customers	21,757	20,288	25,614	34,334	37,242
	(2) Intersegment	62,790	67,762	74,872	89,425	89,475
	Segment profit (loss)	698	2,722	1,198	1,731	2,391
Australia	Net sales	98,826	80,947	105,193	133,677	108,572
	(1) External customers	81,749	68,543	90,884	119,649	99,487
	(2) Intersegment	17,077	12,404	14,309	14,028	9,085
	Segment profit (loss)	1,466	(1,048)	2,585	(4,473)	(518)

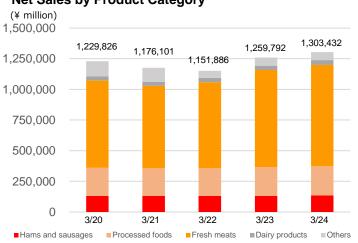
Notes: 1. The total of each area is not equal to the Overseas Business Division total, by reason of the elimination of intersegment transactions.

- 2. The Americas includes North and South American businesses.
- 3. Breeders & Packers Uruguay S.A. is included in Australia.

Net Sales by Product

(¥ million) 3/20 3/21 3/22 3/23 3/24 Hams and sausages 130,982 132,425 131,147 130,161 135,150 237,870 Processed foods 228,833 223,585 224,976 235,166 672,880 702,160 711,753 Fresh meats 791,972 826,710 Beef 296,913 256,999 273,225 312,372 323,288 Pork 226,612 229,450 230,762 265,390 251,001 Chicken 166,032 166,222 179,549 209,570 218,921 Other fresh meats 22,196 20,209 18,624 19,029 19,111 Dairy products 33,614 31,967 35,214 36,194 38,963 Others 66,299 124,644 115,244 58,389 64,739 Total 1,229,826 1,176,101 1,151,886 1,259,792 1,303,432

Net Sales by Product Category



Notes: 4. Net sales for the fiscal year ended March 31, 2022 exclude the results for the seafood business of The Marine Foods Corporation and its subsidiaries, etc.

5. Net sales for the fiscal years ended March 31, 2022 through March 31, 2024 exclude beef business results relating to Breeders & Packers Uruguay S.A.



Consolidated Financial Statements (IFRS)

Consolidated Statements of Financial Position

				- 1	- 1
	3/20	3/21	3/22	3/23	3/24
Assets					
Current assets Cash and cash equivalents	72,399	83,831	85,374	64,986	CE 401
	,		,	,	65,469
Trade and other receivables	130,213 114,520	127,067 107,906	136,017 119,980	146,660 141,930	165,022 141,429
Inventories Biological assets	21,335	23,581	32,755	27,984	25,420
Other financial assets	11,701	15,082	24,648	9,098	5,71
Other current assets	5,583	8,561	15,096	25,171	20,31
Assets held for sale	5,565	0,001	436	12,189	20,31
Total current assets	355.751	366.028	414.306	428,018	423,43
Non-current assets	300,701	300,020	414,300	420,010	423,43
Property, plant and equipment	284,060	325,629	345,022	364,381	375,21
Right-of-use assets	35,545	38,362	46,090	40,898	44,81
Biological assets	1,883	1,314	1,240	1,517	1,53
Intangible assets and goodwill	8,953	10.608	15,269	20.193	25,82
Investments accounted for using the equity method	13,910	9.011	12,410	9.087	9,83
Other financial assets	32,647	35,796	35,232	- /	30,01
Deferred tax assets	29,745	26,056	26,279	27,587 31,082	28,07
Other non-current assets		12,601		14,392	19,50
Total non-current assets	6,367		13,365		
	413,110	459,377	494,907	509,137	534,80
Total assets	768,861	825,405	909,213	937,155	958,23
iabilities and equity Current liabilities					
Interest-bearing liabilities	55,924	59,322	90,056	102,199	59,24
Trade and other payables	99,802	98,983	103,719	106,027	116,77
Income taxes payable	3,178	9,748	6,494	1,795	7,14
Other financial liabilities	18,877	25,290	42,056	15,806	14,96
Other current liabilities	35,966	35,822	39,594	41,350	48,70
Liabilities that relate directly to assets held for sale	_			11,359	,
Total current liabilities	213,747	229,165	281,919	278,536	246,83
Non-current liabilities					
Interest-bearing liabilities	120,569	134,428	121,351	139,856	155,60
Retirement benefit liabilities	14,920	14,543	12,951	12,394	12,49
Other financial liabilities	719	683	754	1,108	1,18
Deferred tax liabilities	732	581	1,045	889	87
Other non-current liabilities	1,577	1,696	1,639	1,591	2,04
Total non-current liabilities	138,517	151,931	137,740	155,838	172,20
Total liabilities	352,264	381,096	419,659	434,374	419,03
Equity					
Common stock	36,294	36,294	36,294	36,294	36,29
Capital surplus	72,639	71,240	71,272	71,095	71,11
Retained earnings	294,018	320,577	360,900	369,389	390,30
Treasury stock, at cost	(173)	(3,532)	(2,856)	(2,057)	(1,40
Accumulated other comprehensive income	1,636	9,016	13,459	17,193	31,19
Accumulated other comprehensive income relating to the disposal	- 1,000	-	-	999	51,13
Total equity attributable to owners of the parent	404,414	433,595	479,069	492,913	527,50
Non-controlling Interests	12,183	10,714	10,485	9,868	11,69
Total equity	416,597	444,309	489,554	502,781	539,20
Total liabilities and equity	768,861	825,405	909,213	937,155	958,23

Consolidated Statements of Income

(¥ million)

					(# 1111111011)
	3/20	3/21	3/22	3/23	3/24
Net sales	1,229,826	1,176,101	1,151,886	1,259,792	1,303,432
Cost of goods sold	1,024,296	964,367	952,971	1,082,760	1,099,801
Selling, general and administrative expenses	166,030	161,215	156,552	166,080	172,074
Other income	3,592	8,497	10,620	19,098	20,685
Other expenses	14,790	11,956	8,512	12,191	12,010
Financal income	1,285	1,942	2,200	3,360	3,219
Financal costs	3,903	1,534	3,935	1,830	2,979
Share of profit in investments accounted for using the equity method	1,355	1,406	9,024	2,773	127
Profit before tax	27,039	48,874	51,760	22,162	40,599
Income tax expense	8,106	17,816	12,955	4,770	11,253
Profit	18,933	31,058	47,647	15,976	29,448
Profit attributable to:					
Owners of the parent	19,214	32,616	48,049	16,637	28,078
Non-controlling interests	(281)	(1,558)	(402)	(661)	1,370
Profit	18,933	31,058	47,647	15,976	29,448

Financial data

Consolidated Statements of Cash Flows

(¥ million)

Consolidated Statements of Sush Flows					(* million)
	3/20	3/21	3/22	3/23	3/24
Operating activities					
Profit before tax	27,039	48,874	51,760	22,162	40,599
Net profit (loss) for the period from discontinued operations before income taxes, etc.	_	_	12,745	(5,485)	223
Depreciation and amortization expenses	33,336	34,109	36,464	38,433	39,719
Impairment losses (reversal of impairment losses)	3,904	7,069	2,395	1,840	1,481
Decrease (increase) in fair value of biological assets	1,205	(192)	44	1,027	3,121
Financal income and costs	2,618	(408)	2,826	(1,381)	(109)
Gains (losses) on sales of business operations	_	_	(12,037)	460	(1,132)
Decrease (increase) in trade and other receivables	21,968	3,817	(8,157)	(12,879)	(17,559)
Decrease (increase) in inventories	(2,316)	7,722	(22,655)	(24,451)	2,551
Decrease (increase) in biological assets	1,005	113	(9,187)	2,651	190
Decrease (increase) in other assets	555	(8,815)	(7,455)	(3,379)	(1,930)
Increase (decrease) in trade and other payables	(10,964)	(1,252)	8,552	5,913	9,953
Increase (decrease) in other liabilities	(3,772)	(507)	4,737	2,514	8,261
Others - net	(1,143)	648	(8,537)	(8,578)	3,230
Interest received	675	287	355	1,632	2,818
Dividends received	2,304	2,735	3,779	6,221	1,305
Interest paid	(1,611)	(1,339)	(1,197)	(1,811)	(2,107)
Income tax paid	(9,339)	(10,343)	(21,045)	(13,558)	(4,028)
Cash flows from operating activities	65,464	82,518	33,387	11,331	86,586
Investing activities		<u> </u>		1 1,001	
Acquisition of fixes assests	(36,898)	(59,398)	(44,473)	(82,261)	(48,479)
Proceeds from sales of fixed assets	607	1,423	728	2,095	1,697
Decrease (increase) in time deposits	(610)	259	4,024	1,152	5,126
Acquisiton of other financial assets	(84)	(182)	(130)	(64)	(61)
Sales and redemption of other financial assets	42	673	929	4,645	2,665
Increase in short-term lending	42	0/3	929	9,994	2,005
Proceeds from government grants	_	_	_	951	2,525
Income from sales of business operations			16,628	3,579	2,323
Expenditure resulting from business sales			10,020	(3,166)	(1,345)
Investments in associated companies	(120)	_	_	(3,100)	(1,343)
Others - net	335	(602)	(543)	(602)	(1,352)
		(602)			
Cash flows from investing activities	(36,728)	(57,827)	(22,837)	(63,677)	(39,224
Financing activities	(0.074)	(0.000)	(0.040)	(40, 440)	(44.005
Cash dividends	(9,271)	(9,269)	(9,610)	(10,448)	(11,325
Increase (decrease) in short-term bank loans	(2,001)	(4,840)	17,065	36,504	(30,798
Proceeds from debt	38,714	70,393	27,462	110,358	51,230
Repayments of debt	(39,019)	(66,351)	(47,490)	(108,594)	(62,898
Contributions from non-controlling interests	8,563	2		_	
Acquisitions from non-controlling interests	_	(1,489)	(191)	_	
Acquisition of treasury stock	(4)	(3,567)	(2)	(2)	(6
Sale of treasury stock	_	187	604	599	608
Others - net	(59)	0	0	0	_
Cash flows from financing activities	(3,077)	(14,934)	(12,162)	28,417	(53,189
Effect of exchange rate changes on cash and cash equivalents	(1,368)	1,675	3,155	2,476	3,996
Hyper-inflation adjustments	<u> </u>			1,874	1,501
Increase (decrease) in cash and cash equivalents included in assets held for sale	_	_	_	(809)	809
Net increase (decrease) in cash and cash equivalents	24,291	11,432	1,543	(20,388)	479
Cash and cash equivalents at beginning of the year	48,108	72,399	83,831	85,374	64,986
Cash and cash equivalents at end of the year	72,399	83,831	85,374	64,986	65,465
Note Circuit of the first and the Mark 2004 and the first and the state of the s		1.0	1 41 141	- /	

Note: Since the fiscal year ended March 2024, proceeds from government grants, which were previously included in "Others—net" under cash flows from financing activities, have been disclosed as a separate item. The figures for the fiscal year ended March 2024 have therefore been adjusted retroactively.

Stock Information

Share Data

Authorized shares	285,000,000
Issued and outstanding	102,958,904
Shareholders	55,580

Major Shareholders (Leading 10 by holding)

Name of shareholder	Holding (1,000s of shares)	Shareholding ratio (%)	
The Master Trust Bank of Japan, Ltd. (Trust account)	20,825	20.23%	
Custody Bank of Japan, Ltd. (Trust account)	9,356	9.09%	
The Hyakujushi Bank, Ltd.	3,708	3.60%	
Meiji Yasuda Life Insurance Company	3,677	3.57%	
Nippon Life Insurance Company	2,785	2.71%	
STATE STREET BANK AND TRUST COMPANY 505001	2,416	2.35%	
The Norinchukin Bank	2,370	2.30%	
JPMorgan Securities Japan Co., Ltd.	2,072	2.01%	
SSBTC CLIENT OMNIBUS ACCOUNT	1,828	1.78%	
MUFG Bank, Ltd	1,653	1.61%	

Note: Shareholding ratio is calculated by deducting the number of treasury stock.

Distribution of Shares





Stock Price Trend

